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## **eBROKER GROUP LIMITED**

### **電子交易集團有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 8036)**

### **ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2018**

The board of directors of eBroker Group Limited (the “Company”) hereby announces the audited annual results of the Company and its subsidiaries for the year ended 31 December 2018. This announcement, containing the full text of the 2018 annual report of the Company, complies with the relevant requirements of the Rules Governing the Listing of Securities on GEM of The Stock Exchange of Hong Kong Limited in relation to information to accompany preliminary announcements of annual results. The printed version of the Company’s 2018 annual report will be dispatched to the shareholders of the Company and available for viewing on the website of GEM of the Stock Exchange at [www.hkgem.com](http://www.hkgem.com) and the website of the Company at [www.ebrokersystems.com](http://www.ebrokersystems.com) by the end of March 2019.

By order of the Board  
**eBroker Group Limited**  
**Chan Lap Tak, Douglas**  
*Chairman*

Hong Kong, 25 March 2019

*As at the date of this announcement, the executive Directors are Mr. CHAN Lap Tak, Douglas and Mr. LO Chi Ho and the independent non-executive Directors are Mr. CHAN Chi Kwong Dickson, Mr. LIU Kin Sing and Mr. AU YEUNG Po Fung.*

*This announcement, for which the Directors collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.*

*This announcement will remain on the website of GEM at [www.hkgem.com](http://www.hkgem.com) on the “Latest Company Announcements” page for at least 7 days from the date of its posting and on the website of the Company at [www.ebrokersystems.com](http://www.ebrokersystems.com).*

*In case of any inconsistency, the English text of this announcement shall prevail over the Chinese text.*

# eBROKER GROUP LIMITED

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Annual Report **2018**

## **CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)**

**GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.**

**Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.**

*Hong Kong Exchanges and Clearing Limited and the Stock Exchange take no responsibility for the contents of this report, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this report.*

*This report, for which the Directors collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.*

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### BOARD OF DIRECTORS

#### Executive Directors

Mr. Chan Lap Tak, Douglas (*Chairman*)

Mr. Lo Chi Ho (*Chief Executive Officer*)

#### Independent Non-Executive Directors

Mr. Chan Chi Kwong Dickson

Mr. Liu Kin Sing

Mr. Au Yeung Po Fung

### COMPANY SECRETARY

Mr. Liew Swee Yean, *Certified Public Accountant*

### COMPLIANCE OFFICER

Mr. Lo Chi Ho

### AUTHORISED REPRESENTATIVES

Mr. Chan Lap Tak, Douglas

Mr. Liew Swee Yean

### AUDIT COMMITTEE

Mr. Au Yeung Po Fung (*Chairman*)

Mr. Chan Chi Kwong Dickson

Mr. Liu Kin Sing

### REMUNERATION COMMITTEE

Mr. Liu Kin Sing (*Chairman*)

Mr. Au Yeung Po Fung

Mr. Chan Lap Tak, Douglas

### NOMINATION COMMITTEE

Mr. Chan Lap Tak, Douglas (*Chairman*)

Mr. Liu Kin Sing

Mr. Chan Chi Kwong Dickson

### COMPLIANCE ADVISER

Somerley Capital Limited

20/F, China Building, 29 Queen's Road Central, Hong Kong

### AUDITORS

RSM Hong Kong

*Certified Public Accountants*

29th Floor, Lee Garden Two

28 Yun Ping Road

Causeway Bay, Hong Kong

### PRINCIPAL BANKER

DBS Bank (Hong Kong) Limited

11th Floor, The Center

99 Queen's Road Central Central

Hong Kong

### REGISTERED OFFICE

Cricket Square

Hutchins Drive

P.O. Box 2681 Grand Cayman KY1-1111

Cayman Islands

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 603, China Insurance Group

Building 141 Des Voeux Road Central

Hong Kong

### HONG KONG LEGAL ADVISERS

Stephenson Harwood

18/F, United Centre, 95 Queensway

Hong Kong

### PRINCIPAL SHARE REGISTRAR

Conyers Trust Company (Cayman) Limited

Cricket Square

Hutchins Drive

P.O. Box 2681 Grand Cayman KY1-1111

Cayman Islands

### HONG KONG BRANCH SHARE REGISTRAR

Tricor Investor Services Limited

Level 22, Hopewell Centre

183 Queen's Road East

Hong Kong

### STOCK CODE

8036

### WEBSITE OF THE COMPANY

[www.ebrokersystems.com](http://www.ebrokersystems.com)

## CHAIRMAN'S STATEMENT



Dear Shareholders,

On behalf of the Board, I am pleased to present the audited consolidated financial results of the Group for the year ended 31 December 2018.

For the year ended 31 December 2018, the Group recorded revenue of approximately HK\$53.3 million, representing an increase of approximately 9.4% as compared to the year ended 31 December 2017. Profit attributable to owners of the Company decreased significantly by approximately 91.1% from approximately HK\$9.9 million for the year ended 31 December 2017 to approximately HK\$0.88 million for the year ended 31 December 2018 mainly due to the increase of listing expenses of approximately HK\$10.2 million. If these listing expenses were excluded, the profit attributable to owners of the Company increased by approximately 9.5% from approximately HK\$12.6 million for the year ended 31 December 2017 to approximately HK\$13.8 million for the year ended 31 December 2018.

On 19 February 2019, the Company was successfully listed on GEM of the Stock Exchange. The Listing was encouraging and marks a significant milestone in the development of the Group. The Listing not only provides a platform for the Company to gain access to one of the significant capital markets in the world, it also enhances the Group's corporate profile and brand image and strengthens its financial position.

Going forward, the Group will continue to capture the huge opportunities in the Hong Kong financial technology market. The Group aims to boost its growth momentum by expanding its research and development capabilities.

On behalf of the Board, I would like to express our sincere gratitude for the hard work of our staff, and the continuous and valuable support of the Group from all our Shareholders and stakeholders.

**Chan Lap Tak, Douglas**

*Chairman*

Hong Kong, 25 March 2019

### BUSINESS REVIEW

The Group is principally engaged in the provision of financial software solution services to primarily financial institutions (including mainly brokerage firms, proprietary trading firms and wealth management companies) in Hong Kong. The Group derives its revenue mainly from front office solution service, back office solution service, installation and customization services, managed cloud service and other services income.

For the year ended 31 December 2018, the Group recorded a revenue of approximately HK\$53.3 million, representing an increase of approximately 9.4% from approximately HK\$48.7 million recorded for the year ended 31 December 2017. Profit attributable to owners of the Company for the year ended 31 December 2018 amounted to approximately HK\$0.88 million, representing a significant decrease of approximately 91.1% as compared with the profit of approximately HK\$9.9 million for the year ended 31 December 2017 mainly due to the increase of listing expenses of approximately HK\$10.2 million.

In view of the ever-increasing regulation and the innovation of the financial market in Hong Kong, the Group responded to the needs of the financial communities by broadening our services to our clients. During the year ended 31 December 2018, the Group has successfully captured the opportunity in providing Two-Factor Authentication solution for our brokerage clients.

The Group has also continued to strengthen its research and development capabilities in order to respond to and anticipate changes in the market and enhance the Group's competitiveness within the financial technology market. In 2018, the Group has developed the Global Backoffice common reporting standard module to increase the reporting functions of the financial institutions as required by the regulators.

### OUTLOOK

With the Group's long term objective to strengthen its position as one of the top financial software solution services provider by enhancing its overall competitiveness in the financial technology market, the Group intends to focus on (i) expanding its customer base in wealth management solution; (ii) improving user trading applications; (iii) expanding our managed cloud services to local brokerage firm clients; and (iv) establishing our research and development centre in the PRC.

Looking ahead, the financial technology market is expected to have a better business prospect than in previous years. The Group plans to further develop the Group's brand recognition and expand its customer base by marketing our services to overseas financial institutions with local offices in Hong Kong, establishing long-term strategic business relationships with wealth management companies, exploring new service solutions and approaching new customers.

In addition, in view of the Group's sales growth in recent years and to cope with the expected sales growth in the future, the Group plans to expand our business in wealth management solution for financial institutions and managed cloud services to local brokerage firm clients.

The Directors believe that the financial resources obtained by the Group from the Listing will strengthen its financial position and enable it to implement its business plan as mentioned above.

### FINANCIAL REVIEW

#### Revenue

The Group derives its revenue primarily from the provision of financial technology solutions which can be classified into (i) front office solution service; (ii) back office solution service; (iii) installation and customization services; (iv) managed cloud service and (v) other services income. For the year ended 31 December 2018, the Group recorded revenue of approximately HK\$53.3 million, representing an increase of approximately 9.4% as compared with the previous year of approximately HK\$48.7 million. Such increase was mainly attributable to the significant increase in installation and customization services, managed cloud service and other services income. The installation and customization services increased by approximately 39.1% from approximately HK\$4.6 million for the year ended 31 December 2017 to approximately HK\$6.4 million for the year ended 31 December 2018. The managed cloud service increased significantly by approximately 40.9% from approximately HK\$2.2 million for the year ended 31 December 2017 to approximately HK\$3.1 million for the year ended 31 December 2018. Other services income increased by approximately 37.5% from approximately HK\$2.4 million for the year ended 31 December 2017 to approximately HK\$3.3 million for the year ended 31 December 2018.

#### Purchases of and Changes in Inventories

The Group's purchases of and changes in inventories for the year ended 31 December 2018 was approximately HK\$1.4 million, representing an increase of approximately 250% from approximately HK\$0.4 million in respect of the year ended 31 December 2017. Such increase was primarily due to an increase of approximately HK\$1.3 million in product sales of the Group for the year ended 31 December 2018.

## MANAGEMENT DISCUSSION AND ANALYSIS

### Profit before Tax

The Group's profit before tax for the year ended 31 December 2018 was approximately HK\$3.4 million, representing a decrease by approximately 71.9% when compared with its profit before tax of approximately HK\$12.1 million for the year ended 31 December 2017. This was primarily due to the increase in the listing expenses of approximately HK\$10.2 million for the year ended 31 December 2018.

### Other Income

The Group's other income consists of management fee received from a joint venture and interest income on bank deposits. The Group's other income increased slightly to approximately HK\$103,000 from HK\$94,000 for the year ended 31 December 2017 due to increase in interest income of approximately HK\$18,000.

### Staff Costs

For the year ended 31 December 2018, the Group's staff costs were approximately HK\$19.9 million, representing an increase of approximately 3.1% over the staff costs of approximately HK\$19.3 million for the year ended 31 December 2017. The increase was primarily due to the general inflation rate of staff costs.

### Depreciation

The Group's depreciation decreased by approximately HK\$32,000 for the year ended 31 December 2018 representing a decrease of approximately 14.2% from approximately HK\$225,000 for the year ended 31 December 2017. The decrease was primarily due to some fixed assets, which had been fully depreciated during the year.

### Other Operating Expenses

The Group's other operating expenses mainly include (i) cost of services; (ii) rent, building management fee and rates; and (iii) Listing expenses. The Group's other operating expenses for the year ended 31 December 2018 were approximately HK\$28.5 million, representing an increase of approximately 70.7% over the other operating expenses of approximately HK\$16.7 million for the year ended 31 December 2017. The increase was primarily attributable to (i) increase in listing expenses of approximately HK\$10.2 million; and (ii) cost of services of approximately HK\$2.0 million.

### Income Tax Expense

The Group's income tax expense for the year ended 31 December 2018 was approximately HK\$2.5 million, representing an increase of approximately 13.6% from approximately HK\$2.2 million for the year ended 31 December 2017. Such increase was in line with the increase in revenue for the year ended 31 December 2018. The effective income tax rates of the Group, which equal to the income tax expense divided by profit before tax, were approximately 18.2% and 73.5% for the year ended 31 December 2017 and 2018, respectively. The increase in the effective income tax rate for the year ended 31 December 2018 was primarily attributable to the net effect of (i) the decrease in profit before tax; (ii) the incurrence of listing expenses that are not deductible.

### Profit for the year attributable to owners of the Company

Profit attributable to owners of the Company for the year ended 31 December 2018 amounted to approximately HK\$0.88 million, representing a decrease of approximately 91.1% as compared with the profit of approximately HK\$9.9 million for the year ended 31 December 2017. The significant decrease was primarily attributable to the increase of listing expenses of approximately HK\$10.2 million for the year ended 31 December 2018. If these listing expenses were excluded, the profit attributable to owners of the Company increased by approximately 9.6% as compared to the year ended 31 December 2017.

## LIQUIDITY AND FINANCIAL RESOURCES

The Group's operations are financed mainly by cash generated from operations. The Group recorded net current assets of approximately HK\$26.0 million as at 31 December 2018 (2017: HK\$25.1 million).

As at 31 December 2018, the Group's current assets amounted to approximately HK\$36 million (2017: HK\$32.2 million) of which approximately HK\$0.05 million (2017: HK\$0.05 million) was inventories; approximately HK\$11.7 million was trade and other receivables (2017: HK\$7.4 million); and approximately HK\$19.0 million was bank and cash balances (2017: HK\$24.0 million).

As at 31 December 2018, the Group had no interest-bearing and non-interest bearing borrowing. On the same date, the Group had unused banking facilities of HK\$5.0 million which was secured by cash deposits of not less than HK\$5.0 million.

Given that there was no interest-bearing borrowing as at 31 December 2017 and 31 December 2018, the gearing ratio is not applicable for analysis.

The Group's financial position has been further enhanced by the net proceeds of HK\$23.3 million obtained from the Listing in February 2019.



### PRINCIPAL RISKS AND UNCERTAINTIES

The Group's operations are subject to certain risks and the major ones that may have a material and adverse effect on the Group's business, financial conditions and results of operations include: (i) the Group's research and development may not be able to catch up with technological advancements which are important for the Group to maintain its competitiveness; and (ii) the Group may be unable to collect its trade receivables in a timely manner and have to record impairment losses. In addition, the Group's activities are exposed to a variety of financial risks including, credit risk, liquidity risk and interest rate risk.

### CAPITAL STRUCTURE

The Shares were listed on GEM of the Stock Exchange on 19 February 2019. There has been no change in the capital structure of the Company since then. As at 31 December 2018, the capital structure of the Company comprised mainly of issued share capital and reserves.

### PLEDGE OF ASSETS

As at 31 December 2018, the Group had pledged its HK\$5 million bank deposits to secure overdraft facilities granted to the Group to the extent of HK\$5 million (2017: nil).

### MATERIAL ACQUISITIONS AND DISPOSALS

The Group had not made any significant investments or material acquisitions and disposals of subsidiaries during the year ended 31 December 2018 and the year ended 31 December 2017.

### CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

As at 31 December 2018, the Group did not have any material capital commitments. The details of contingent liabilities are set out in note 28 to the consolidated financial statements.

### EXPOSURE TO FLUCTUATIONS IN EXCHANGE RATES

The Group's revenue and costs are primarily denominated in Hong Kong Dollar. Some costs are denominated in Renminbi. The Group currently does not have a foreign currency hedging policy. However, the Directors continuously monitor the related foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

### EXPOSURE TO CREDIT RISK

The Group's credit risk is primarily attributable to cash and cash equivalents and the accounts receivables due from customers and contract assets as set out in note 6(b) to the consolidated financial statements. Our management does not expect significant credit risk as all bank balances are placed with recognized banks in Hong Kong and the Group has comprehensive credit policy in place.

### EXPOSURE TO LIQUIDITY RISK

The Group's policy is to regularly monitor current and expected liquidity requirements to ensure that it maintains sufficient reserves of cash to meet its liquidity requirements in the short and longer term.

The maturity analysis based on contractual undiscounted cash flows of the Group's non-derivative financial liabilities is set out in note 6(c) to the consolidated financial statements.

### EXPOSURE TO INTEREST RATE RISK

The Group's exposure to interest rate risk arises from its bank deposits. These deposits bear interests at variable rates varied with the then prevailing market condition. The Group does not have significant exposure on interest rate risk. Except as stated above, the Group has no other interest-bearing assets and liabilities as at the end of the reporting period, its income and operating cash flows are substantially independent of changes in variable interest rates.

### HUMAN RESOURCES AND REMUNERATION POLICIES

As at 31 December 2018, the Group had a workforce of 33 (2017: 31) full-time employees. The remuneration of the Group's employees are determined depending on a number of factors, including their qualifications, function, experience, work performance and local market conditions. The Group regularly reviews its compensation and benefit policies to ensure that the remuneration package offered remains competitive and in line with relevant labour regulations. For the year ended 31 December 2018, the total employee benefit expenses of the Group (including salaries, bonuses, allowances and retirement benefit scheme contributions) was approximately HK\$19.9 million (2017: HK\$19.3 million). The Company has adopted a share option scheme on 22 January 2019 to enable the Company to grant options to, amongst others, the employees and directors of the Group.

## MANAGEMENT DISCUSSION AND ANALYSIS

### SIGNIFICANT INVESTMENTS AND PLAN FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

The Company did not have any significant investments as at 31 December 2018. Save as disclosed in the Prospectus, the Company did not have other plans for material investments or capital assets.

### USE OF PROCEEDS FROM LISTING

The net proceeds from the Share Offer were approximately HK\$23.3 million, which was based on the gross proceeds from the share offer less the actual expenses related to the Listing. Subsequent to the Listing, these proceeds will be used for the purposes in accordance with the future plans as set out in the Prospectus and the utilization amount of net proceeds is set out as below:

#### Use of proceeds

Description of intended use of the proceeds	Net proceeds HK\$ million	Approximate percentage of total net proceeds	Actual use of proceeds from Listing Date to the date of this report HK\$ million	Unutilized amount as at the date of this report
Expand the business in Wealth Management Solution	2.6	11%	–	2.6
Improve the user trading applications	6.8	29%	–	6.8
Expand the managed cloud services to local brokerage firm clients	2.6	11%	–	2.6
Establish a research and development centre in the PRC	10.7	46%	–	10.7
General working capital	0.6	3%	–	0.6
	23.3	100%	–	23.3

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

### EXECUTIVE DIRECTORS

**Mr. CHAN Lap Tak, Douglas (陳立德)**, aged 53, is an executive Director, founder of the Group and Chairman. Mr. Chan is responsible for formulating and monitoring the Company's overall strategic plan and research and development. Mr. Chan is the architect of the Group's global order management system as well as a key researcher of alpha investment model. Mr. Chan has over 30 years of experience in the securities and derivatives field in the United States and Hong Kong. He was the first generation involved in financial network computing technologies with over 30 years of experience on the Arpanet/Internet and over 27 years of experience in the brokerage industry. Prior to founding the Group, Mr. Chan was a vice president and executive director at The Goldman Sachs Group, Inc. in the United States, a global investment banking, securities and investment management firm that provides a wide range of financial services and listed on the New York Stock Exchange (stock symbol: GS), between July 1991 and January 2000 and helped in setting up its Asian equity derivatives business in 1994. He was also a member of the quantitative strategies group at The Goldman Sachs Group, Inc. and was responsible for developing various global trading and risk management systems for both cash and equity derivatives. Mr. Chan was then transferred to the Hong Kong office in September 1994 and gained experience with trading systems at both the Stock Exchange and the Hong Kong Futures Exchange. He worked at The Bear Stearns Companies, Inc., a New York-based global investment bank and securities trading and brokerage firm as vice president in advanced technologies between August 1987 and September 1989. In the late 1980s, he was also the first generation in developing program trading systems in a distributed computing environment when he worked at Salomon Brothers, an investment banking firm providing investment-banking, securities underwriting, and foreign exchange trading services as manager of systems programming between October 1989 and July 1991 in the United States.

Mr. Chan was a member of the derivatives market consultative panel of HKEX from June 2009 to May 2015. He was awarded the Hong Kong Computer Society Outstanding IT Achiever Awards 2008 – IT Professional Competency Award in March 2009.

Mr. Chan graduated from the State University of New York at Stony Brook, United States as the valedictorian with Bachelor's Degree of science majoring in computer science in May 1985 and was further awarded the degree of Master of Science majoring in computer science by the New York University, United States in May 1992.

**Mr. LO Chi Ho (盧志豪)**, aged 46, is an executive Director and the chief executive officer. Mr. Lo is responsible for developing the Group's solutions with the latest technology. Mr. Lo has over 16 years of experience in the software industry and more than 10 years of experience in applying the latest technology to improve finance business processes. Prior to joining the Group in 2007, Mr. Lo worked for Hongkong and Shanghai Banking Corporation, a licensed bank in Hong Kong, as an IT project manager of CIBM IT cross products between September 2006 and July 2007 and he was responsible for project management in relation to information technology.

Mr. Lo has been a Microsoft Certified Professional (MCP), Microsoft Certified Professional + Internet (MCP + Internet), Microsoft Certified System Engineer (MCSE), Microsoft Certified Database Administrator (MCDBA), Microsoft Certified System Engineer + Internet (MCSE+Internet) accredited by Microsoft Corporation that validates IT professional and developer technical expertise since 2000.

Mr. Lo graduated from the University of Michigan, United States with the degree of bachelor of science in engineering in August 1994. He subsequently obtained a degree of Master of Science in information systems management from the Hong Kong University of Science and Technology in November 2003.

### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. CHAN Chi Kwong Dickson (陳智光)**, aged 47, was appointed as an independent non-executive Director on 19 June 2018. He is a member of the Company's audit committee and nomination committee.

Mr. Chan has over 25 years of experience in accounting in Hong Kong. Between September 1989 and March 1991, he worked as an accounts clerk at L&D Investment Ltd. He was later employed by Yip, Leung & Chan, Certified Public Accountants, as an audit clerk from April 1991 to June 1992. Afterwards, he was an audit semi-senior of Chan, Wong, Chung & Co. and Philip P.L. Choi & Co., both of which are Certified Public Accountants, for the period from June 1992 to August 1993 and from January 1994 to April 1996, respectively. Further, Mr. Chan worked for H.M. Tsang & Mak and RSM Nelson Wheeler (following the merger of Lai & Fan, Sothertons and Nelson Wheeler on 1 January 1999), both of which are Certified Public Accountants, as an audit senior for the period from April 1996 to January 1997 and from January 1997 to October 2003, respectively.

Subsequently, Mr. Chan acted as a practising accountant of Dickson C.K. Chan, Certified Public Accountants for the period from January 2004 to December 2006, where he was a sole proprietor involved in providing assurance and tax services. He later founded and was a partner of FC Partners CPA Limited, from January 2007 to May 2014. Afterwards, Mr. Chan co-founded CF Partners Limited, Certified Public Accountants, in November 2009 and is now a partner therein. He has also been a director and partner of JH CPA Alliance Limited, Certified Public Accountants, since January 2010, where he is responsible for providing assurance and tax advisory services. Mr. Chan also founded Infinity Assurance Limited, Certified Public Accountants, in June 2014.

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Between December 2011 and April 2013, Mr. Chan was an independent non-executive director of Megalogic Technology Holdings Limited (currently known as New Western Group Limited) (stock code: 8242), the shares of which are listed on GEM and was principally engaged in the integrated circuit business, property management and money lending business. From October 2016 to September 2018, Mr. Chan was the company secretary of Coastal Corporation Limited. Since July 2018, Mr. Chan has been the chief financial officer of iCentury Holdings Limited (stock code: 8507), the shares of which are listed on GEM and is an apparel supply chain management services provider.

Mr. Chan has been registered as a certified public accountant of the Hong Kong Institute of Certified Public Accountants (formerly known as the Hong Kong Society of Accountants) since January 2004 and has been a member since March 2001. In December 2008, he became a fellow of the Hong Kong Institute of Certified Public Accountants. He has been a member of The Association of Chartered Certified Accountants since November 2000 and was admitted as a fellow in November 2005. In November 2004, Mr. Chan obtained a master's degree of Corporate Finance from The Hong Kong Polytechnic University and a Bachelor of Laws degree from the City University of Hong Kong in October 2014.

**Mr. AU YEUNG, Po Fung (歐陽寶豐)**, aged 51, was appointed as an independent non-executive Director on 19 June 2018. He is the chairman of the Company's audit committee and a member of the remuneration committee.

Mr. Au Yeung has over 27 years of experience in property development, financing, credit control, tax and other financial matters. Mr. Au Yeung has worked at various financial institutions, conglomerates and international audit firms. Mr. Au Yeung has been a fellow member of the Institute of Chartered Accountants in England and Wales since July 2015, a chartered financial analyst of the CFA Institute since September 2006, a fellow member of the Association of Chartered Certified Accountants since November 2000, and a fellow of the Hong Kong Institute of Certified Public Accountants since May 2003.

From May 2016 to September 2016, Mr. Au Yeung was an independent non-executive director of Kiu Hung International Holdings Limited. Mr. Au Yeung has been appointed an independent non-executive director of China LNG Group Limited (stock code: 931) since July 2016, an independent non-executive director of GR Properties Limited (stock code: 108) since July 2017, an independent non-executive director of Shanshan Brand Management Co., Ltd. (stock code: 1749) since May 2018, and an independent non-executive director of Redsun Properties Group Limited (stock code: 1996) since June 2018, all of which are companies listed on the Main Board of the Stock Exchange.

Mr. Au Yeung graduated from the Hong Kong Polytechnic (currently known as The Hong Kong Polytechnic University) in November 1990 with a degree of bachelor of arts in business studies.

**Mr. LIU Kin Sing (廖健昇)**, aged 50, was appointed as an independent non-executive Director on 19 June 2018. He is the chairman of the Company's remuneration committee and a member of the audit committee and nomination committee.

Mr. Liu has over 26 years of experience in the legal industry in Hong Kong. He started his career as an articled clerk in Boase Cohen & Collins Solicitors & Notaries ("BC&C"), a law firm in Hong Kong, between August 1991 and July 1993, and was an assistant solicitor there between August 1993 and April 1995. In September 1999, he re-joined BC&C as a consultant and has been a partner of BC&C since December 2000.

Mr. Liu is also a member of the Board of Review (Inland Revenue Ordinance) and the Transport Tribunals' Panel. He is also an independent director of the Travel Industry Council of Hong Kong. He was also a member of the Solicitors Disciplinary Tribunal Panel between 15 January 2005 and 14 January 2017.

Mr. Liu is also an honorary legal adviser of the Hong Kong Small and Medium Enterprises Association, an honorary legal adviser of the International Association of Lions Clubs District 303 Hong Kong & Macao, China and the legal adviser of the Hong Kong General Chamber of Young Entrepreneurs.

Mr. Liu graduated from the University of Hong Kong with a bachelor degree of laws in December 1990. He then went on to obtain a Postgraduate Certificate in Laws from the same university in June 1991. Mr. Liu was admitted as a solicitor in the Supreme Court, now The High Court of Hong Kong in September 1993. In June 2008, Mr. Liu obtained a Master of Business Administration from the Kellogg School of Management, Northwestern University jointly with the School of Business and Management of the Hong Kong University of Science and Technology.

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

### SENIOR MANAGEMENT

**Mr. LIEW Swee Yeon** (劉瑞源), aged 55, is the financial controller and company secretary of eBroker Systems Limited (“eBroker Systems”), an indirect subsidiary of the Company, and is responsible for the corporate financial affairs of our Group. He has over 31 years of experience in the finance and accounting fields.

Prior to joining our Group in 2012, Mr. Liew was a director of finance of Quantsmile (HK) that principally engages in asset management between October 2005 and November 2012, and was responsible for financial reporting functions and operating risk management issues. He was the regional financial controller of Pico Global Services Limited, a company that provides event marketing solution services between April 2005 and October 2005, and was responsible for financial reporting and related matters. Mr. Liew worked as the financial controller with Dah Hwa International (Holdings) Ltd. (now known as China Infrastructure Investment Limited(中國基建投資有限公司)) that principally engages in property investment (a company listed on the Main Board of the Stock Exchange, stock code: 00600) between November 2002 and April 2005 and was responsible for financial reporting and related matters. He was the financial controller of Polytek Engineering Co., Ltd., a manufacturer and importer of kitchen and laundry equipment between March 1997 and December 1998, and was responsible for financial reporting and related matters.

Mr. Liew was an independent non-executive director of Siberian Mining Group Company Limited that principally engages in mining and mineral resources and commodities trading (a company listed on the Main Board of the Stock Exchange, stock code: 01142) between December 2008 and February 2014. Since November 2006, he has been an independent non-executive director with Kaisun Energy Group Limited (a company listed on GEM of the Stock Exchange, stock code: 08203) that principally engages in coal production, production of mining machineries and the provision of supply chain management services for mineral business.

Mr. Liew graduated from the City University of Hong Kong with a master’s degree in business administration (executive) in November 2002. He has been admitted as a fellow member of the Association of Chartered Certified Accountants since May 1998 and a fellow member of the Hong Kong Institute of Certified Public Accountants (formerly known as the Hong Kong Society of Accountants) since January 2003.

**Mr. LIU Kwun Kiu** (廖冠僑), aged 41, is the director of business development of eBroker Systems. He is responsible for managing the sales team and business development division of the Group. Mr. Liu has over 13 years of experience in the financial information technology industry. He rejoined our Group in June 2010 and was the deputy director of eBroker Systems between June 2010 and June 2016, being responsible for managing sales and account management teams and developing business partnership. Prior to re-joining the Group in 2010, Mr. Liu was an account manager at Thomson Reuters Hong Kong Limited, a mass media and information company between June 2006 and June 2010 and was responsible for management of clients’ account. From June 2004 to May 2006, he was a marketing manager at eBroker Systems and was responsible for managing the sales and marketing division, handling major accounts and developing business and strategic partners. From May 2001 to May 2004, he was a sales and marketing executive at eBroker Systems and was responsible for managing corporate accounts and sales.

Mr. Liu graduated from the Jinan University of China with a bachelor’s degree in economic information management in June 2000 and further obtained a master’s degree in financial engineering at the City University of Hong Kong in July 2009.

**Mr. KOO Man Fai** (顧文輝), aged 58, is the application development manager of eBroker Systems and is principally responsible for managing the development team and working with outsourcing vendor to design and develop system applications. Mr. Koo joined the Group in May 2005 and has over 16 years of experience in the computing software development field. Prior to joining the Group, Mr. Koo worked as a software engineer with Globe Technology Development Limited, a mobile network service provider from February 2004 to April 2005 where he was responsible for software engineering. From May 2000 to August 2003, he was an assistant computer officer with the Hong Kong University of Science and Technology, Cyberspace Centre, where he was responsible for handling projects focusing on smart card technology and security-related applications on mobile devices.

Mr. Koo obtained a bachelor’s degree in computer science in January 1989 and further achieved a master’s degree in computer science in June 1990 at the New York Institute of Technology. He also obtained a diploma in internet technology management at the HKUST College of Lifelong Learning of Hong Kong University of Science and Technology in January 2002.

**Mr. WONG Kwing Nam** (黃焯南), aged 40, is the senior marketing manager of eBroker Systems and is principally responsible for leading the sales and marketing team and managing trading system implementation projects. Mr. Wong joined the Group in May 2006 and has over 16 years of experience in the fields of information technology and project management. Prior to joining the Group, Mr. Wong worked as a system administrator with Opus IT Services Pte Ltd, an information technology service solutions company from January 2005 to January 2006 and was responsible for coordinating and implementing network devices and servers for the Media Development Authority of Singapore and Singapore Management University. From December 2003 to December 2004, Mr. Wong worked as a server support officer with Standard Chartered Bank, and was responsible for servers management, carrying out servers application upgrade projects and user desktop support. From June 2000 to June 2001, Mr. Wong worked as a trainee with Compaq Computer Limited, a company that develops and sells computers and related products, and was responsible for providing helpdesk support, network trouble shooting, and managing computer network and systems.

Mr. Wong graduated from the Chinese University of Hong Kong with a bachelor’s degree in engineering in May 2002.

## DIRECTORS' REPORT

The Directors are pleased to present their annual report and the audited consolidated financial statements of the Company and its subsidiaries for the year ended 31 December 2018.

### CORPORATE REORGANISATION AND LISTING

The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 23 May 2016 under the Companies Law. Pursuant to a reorganisation of the Group in preparation for the listing of the Shares on GEM of the Stock Exchange, the Company became the holding company of the companies now comprising the Group. Details of the corporate reorganisation are set out in the section headed "History, Reorganisation and Group Structure" in the Prospectus. The Shares were listed on GEM of the Stock Exchange on 19 February 2019.

### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the Company is investment holding. The principal activities of the subsidiaries comprise the provision of financial technology solution to primarily financial institutions. Details of the principal activities of the subsidiaries are set out in note 16 to the consolidated financial statements. There were no significant changes in the nature of the Group's principal activities during the year ended 31 December 2018.

Further discussion and analysis of these activities as required by Schedule 5 to the Companies Ordinance, including a fair review of the Group's business, a description of the principal risks and uncertainties facing the Group and an indication of likely future development in the Group's business, can be found in the "Chairman's Statement" and "Management Discussion and Analysis" set out on pages 3 to 7 of this report. The discussion forms part of this Directors' report.

### RESULTS AND DIVIDENDS

The Group's profit for the year ended 31 December 2018 and the Group's financial position at that date are set out in the financial statements on pages 30 to 31 of this report.

The Company has adopted a general dividend policy on 25 March 2019, pursuant to which the Company may declare and distribute dividends to allow Shareholders to participate in the Company's profits and for the Company to retain adequate reserves for further growth. In deciding whether to recommend the payment of dividend to Shareholders, the Board shall take into account, inter alia, the following factors:

- the general financial condition of the Group;
- the Group's actual and future operations and liquidity position;
- the Group's expected working capital requirements and future expansion plans;
- the Group's debt to equity ratios and the debt level;
- any restrictions on payment of dividends that may be imposed by the Group's lenders;
- the retained earnings and distributable reserves of the Company and each of the members of the Group;
- the Shareholders' and the investors' expectation and industry's norm;
- the general market conditions; and
- any other factors that the Board deems appropriate.

The Company does not have any pre-determined dividend distribution proportion or distribution ratio. The declaration, payment and amount of dividends will be subject to the Board's discretion. The Board will review the dividend policy of the Company on a regular basis.

The Board does not recommend the payment of a final dividend for the year ended 31 December 2018 (2017: Nil).

There is no arrangement that a Shareholder has waived or agreed to waive any dividends.

### FINANCIAL SUMMARY

A summary of the published results, assets and liabilities of the Group for the last three financial years, as extracted from the audited financial statements and the Prospectus, is set out on page 67. This summary does not form part of the audited financial statements.

### REVENUE

An analysis of the Group's revenue for the year ended 31 December 2018 is set out in note 7 to the consolidated financial statements.

**PROPERTY, PLANT AND EQUIPMENT**

Details of movements in the property, plant and equipment of the Group during the year ended 31 December 2018 are set out in note 15 to the consolidated financial statements.

**SHARE CAPITAL**

Details of movements in the share capital of the Company during the year ended 31 December 2018 are set out in note 25 to the consolidated financial statements.

**PURCHASE, SALE OR REDEMPTION OF THE SECURITIES BY THE COMPANY AND ITS SUBSIDIARIES**

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any securities, convertible securities, options, warrants or similar rights of the Company during the year ended 31 December 2018 and up to the date of this report, save for those relating to the reorganisation, details of which are set out in the paragraph headed "A. Further information about our Group – 2. Changes in the share capital of our Company" in Appendix IV to the Prospectus.

**PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Articles or the laws of Cayman Islands which would oblige the Company to offer new Shares on a pro-rata basis to existing Shareholders.

**RESERVES**

Details of movements in the reserves of the Company and the Group during the year ended 31 December 2018 are set out in note 26 to the consolidated financial statements and the consolidated statement of changes in equity, respectively.

**DISTRIBUTABLE RESERVES**

As at 31 December 2018, the Company did not have any reserves available for distribution under the Companies Ordinance.

**CHARITABLE DONATIONS**

During the year ended 31 December 2018, the Group did not make any charitable or other donations.

**MAJOR CUSTOMERS AND SUPPLIERS**

During the year ended 31 December 2018, sales to the Group's five largest customers accounted for approximately 26.7% (2017: 23.9%) of the total sales for the year and sales to the largest customer included therein amounted to approximately 7.4% (2017: 7%). Sales to the five largest customers did not exceed 30% of the total sales for the year. Purchases from the Group's five largest suppliers accounted for approximately 89.7% (2017: 91.0%) of the total purchases for the year and purchases from the largest supplier included therein amounted to approximately 70.1% (2017: 74.7%).

As at 31 December 2018, Mr. Chan Lap Tak, Douglas, an executive Director and the Chairman, was together with his close associates, interested in approximately 16.67% and 16.67% in one of the Group's five largest customers and suppliers respectively. Save as the above, during the year ended 31 December 2018, none of the Directors, their associates or any Shareholder (which, to the best knowledge of the Directors, owns more than 5% of the Company's issued Shares) had any interest in the Group's five largest customers and suppliers.

**DIRECTORS**

The Directors during the year ended 31 December 2018 and up to the date of this report were:

**EXECUTIVE DIRECTORS**

Mr. Chan Lap Tak, Douglas (*Chairman*) (appointed as an executive Director on 23 May 2016)

Mr. Lo Chi Ho (*Chief Executive Officer*) (appointed as an executive Director on 23 May 2016)

**INDEPENDENT NON-EXECUTIVE DIRECTORS**

Mr. Chan Chi Kwong Dickson (appointed on 19 June 2018)

Mr. Liu Kin Sing (appointed on 19 June 2018)

Mr. Au Yeung, Po Fung (appointed on 19 June 2018)

In accordance with article 84 of the Articles, Mr. Chan Lap Tak, Douglas, Mr. Lo Chi Ho, Mr. Chan Chi Kwong Dickson, Mr. Liu Kin Sing and Mr. Au Yeung, Po Fung will retire and, being eligible, will offer themselves for re-election at the forthcoming annual general meeting. Directors appointed to fill a casual vacancy shall hold office only until the next following general meeting after their appointment, and shall be subject to re-election by the Shareholders under article 84 of the Articles.

## **DIRECTORS' REPORT**

The Company has received, from each of the independent non-executive Directors, a written confirmation of independence pursuant to Rule 5.09 of the GEM Listing Rules and as at the date of this report, the Company still considers them to be independent.

### **BIOGRAPHIES OF DIRECTORS AND SENIOR MANAGEMENT**

Biographical details of the Directors and senior management of the Group are set out on pages 8 to 10 of this report.

### **DIRECTORS' SERVICE CONTRACTS**

Each of the executive Directors has entered into a service contract with the Company for a term of three years commencing from the Listing Date and each of the independent non-executive Directors has entered into a letter of appointment with the Company and is appointed for a term of three years commencing from the Listing Date. Both the service contract and the appointment letter may be terminated by not less than three months' notice in writing served by either party on the other.

None of the Directors proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

### **EMOLUMENT POLICY AND SHARE OPTION SCHEME**

The remuneration of the Group's employees are determined based on a number of factors, including their qualifications, function, experience, work performance and local market conditions. The Group regularly reviews its compensation and benefit policies to ensure that the remuneration package offered remains competitive and in line with relevant labour regulations. The Company has adopted a share option scheme on 22 January 2019 to enable the Company to grant options to, amongst others, the employees and directors of the Group.

### **EMOLUMENTS OF DIRECTORS AND FIVE HIGHEST PAID INDIVIDUALS**

The remuneration committee of the Company is set up for reviewing the Group's emolument policy and structure for making recommendation to the Board on the overall remuneration policy and structure relating to all Directors and senior management of the Group. The Directors' fees are subject to Shareholders' approval at general meeting. Other emoluments of the Directors are determined with reference to market conditions, directors' duties, responsibilities and performance and the results of the Group.

Details of the emoluments of the Directors and the five highest paid individuals of the Group are set out in note 12 to the consolidated financial statements.

### **PERMITTED INDEMNITY PROVISION**

Every Director shall be entitled under the Articles to be indemnified out of the assets of the Company against all actions, costs, charges, losses, damages and expenses incurred or sustained by him or her as a Director in the execution or discharge of his or her duty.

As at the date of this report, the Company has taken out Directors' and officers' liabilities insurance which provides appropriate coverage for the Directors.

### **DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS**

Save as those disclosed in the paragraph headed "Continuing connected transactions" and in notes 12(d) and 30 to the consolidated financial statements, no other transactions, arrangements or contracts of significance, to which the Company or any of its subsidiaries was a party and in which a Director or an entity connected with him had a material interest, whether directly or indirectly, subsisted at the end of the year ended 31 December 2018 or at any time during the year. had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to the business of the Group to which the Company, the holding company of the Company, or any of the Company's subsidiaries or fellow subsidiaries was a party during the year ended 31 December 2018.

### **CONTRACT OF SIGNIFICANCE**

Save for the related party transactions disclosed in note 30(a) to the consolidated financial statements, there was no contract of significance between the Company or any of its subsidiaries and a Controlling Shareholder or any of its subsidiaries, nor any contract of significance for provision of services to the Company or any of subsidiaries by a Controlling Shareholder or any of its subsidiaries during the year ended 31 December 2018.

### **MANAGEMENT CONTRACTS**

Other than the service contracts of the Directors, the Company has not entered into any contract with any individual, firm or body corporate to manage or administer the whole or any substantial part of any business of the Company during the year ended 31 December 2018.



**DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS IN SHARES, UNDERLYING SHARES AND DEBENTURES**

Since the Shares were not listed on the Stock Exchange as at 31 December 2018, Divisions 7 and 8 of Part XV of the SFO and section 352 of the SFO were not applicable to the Company and the Directors and chief executive of the Company as at 31 December 2018.

As at the date of this report, the interests or short positions of the Directors and the chief executive of the Company in the Shares, underlying Shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of SFO) which are required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions in which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) have to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, were as follows:

**Long positions**

Number of Director	Capacity and nature of interest	Number of Shares held	Approximate percentage of the issued Shares
Mr. Chan Lap Tak, Douglas ("Mr. Chan")	Beneficial interest	2,291,420	0.19%
Mr. Lo Chi Ho (who is also the chief executive officer)	Beneficial interest	9,100,010	0.74%

Note: Mr. Chan the spouse of Ms. Cheung Mee Kuen, Amy ("Ms. Cheung") and is deemed to be interested in all the Shares in which Ms. Cheung is interested by virtue of the SFO.

Save as disclosed above, as at the date of this report, none of the Directors or chief executive of the Company nor their associates had registered an interest or short position in any Shares or underlying Shares and/or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions in which they are taken or deemed to have under such provisions of the SFO) or that was required to be recorded in the register kept by the Company pursuant to section 352 of the SFO, or which are required to be notified to the Company and the Stock Exchange, pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules.

**SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES**

Since the Shares were not listed on the Stock Exchange as at 31 December 2018, Divisions 2 and 3 of Part XV of the SFO and section 336 of the SFO were not applicable to the Company and the substantial shareholders as at 31 December 2018.

As at the date of this report, the following persons (other than the Directors or chief executive of the Company) had interests and short positions in the Shares or underlying Shares of the Company which were required to be notified to the Company pursuant to Divisions 2 and 3 of Part XV of the SFO or as recorded in the register of interests required to be kept by the Company pursuant to section 336 of the SFO were as follows:

**Long positions in the Shares**

Name	Capacity and nature of interest	Number of Shares held	Approximate percentage of the issued Shares
Quantsmile (BVI) Limited ("Quantsmile BVI")	Beneficial interests	411,902,870 (note 1)	33.49%
Eagle Business Consulting Limited ("Eagle Business")	Beneficial interests /Interest in a controlled corporation	634,546,910 (note 1 and note 2)	51.59%
Good Steward Foundation	Interest in a controlled corporation	634,546,910 (note 2 and note 3)	51.59%
Financial Data Technologies Limited ("Financial Data Technologies")	Beneficial interests	130,000,000 (note 4)	10.57%
Mr. Nie Lehui	Interest in a controlled corporation	130,000,000 (note 4)	10.57%
Glory Sight Holdings Ltd. ("Glory Sight")	Beneficial interests	87,218,200 (note 5)	7.09%
Mr. Wong Tit Shing	Interest in a controlled corporation	87,218,200 (note 5)	7.09%

## DIRECTORS' REPORT

### Notes:

- (1) Quantsmile (BVI) is an investment holding company incorporated in the BVI and is held as to approximately 50.85% by Eagle Business Consulting, 23.73% by Supergrand and 25.42% jointly by Mr. Chan (our executive Director) and Ms. Cheung (the spouse of Mr. Chan). By virtue of the SFO, Eagle Business Consulting is deemed to be interested in the Shares held by Quantsmile (BVI) in the Company.
- (2) Eagle Business Consulting is an investment holding company incorporated in Hong Kong and is held as to approximately 95.19% by Good Steward Foundation, 4.76% by Ms. Cheung (the spouse of Mr. Chan) and 0.05% by Mr. Ng. By virtue of the SFO, Good Steward Foundation is deemed to be interested in the Shares held by Quantsmile (BVI), which held approximately 33.49% interests in the Company.
- (3) Good Steward Foundation is a charitable company incorporated in Hong Kong and holds approximately 95.19% interest in Eagle Business Consulting, which holds approximately 50.85% in Quantsmile (BVI), which in turn held approximately 33.49% interests in the Company. By virtue of the SFO, Good Steward Foundation is deemed to be interested in the Shares held by Eagle Business Consulting.
- (4) Financial Data Technologies, is beneficially wholly owned by Mr. Nie Lehui.
- (5) Glory Sight is an investment holding company incorporated in the BVI and is held as to 70% by Mr. Wong Tit Shing and 30% by Mr. Luke Hung Pong, Patrick, each an independent third party. By virtue of the SFO, Mr. Wong Tit Shing is deemed to be interested in the Shares held by Glory Sight in the Company.

Save as disclosed above, as at the date of this report, the Company had not been notified by any persons (other than the Directors or chief executive of the Company) who had interests or short positions in the Shares or underlying shares or debentures of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were required, pursuant to section 336 of the SFO, to be recorded in the register referred to therein..

## SHARE OPTION SCHEME

The Company has conditionally adopted a share option scheme (the “**Scheme**”) pursuant to the resolutions passed by the Shareholders at an extraordinary general meeting held on 22 January 2019. The Company operates the Scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group’s operations. Eligible participants of the Scheme include directors (including executive directors, non-executive directors and independent non-executive directors) and employees of any member the Group and any advisers, consultants, distributors, contractors, suppliers, agents, customers, business partners, joint venture partners, promoters, service providers of any member of the Group. The Scheme, unless otherwise cancelled or amended, will remain in force for 10 years after the date on which the Scheme is adopted.

The total number of securities available for issue under the Scheme is 123,000,000 ordinary Shares, being 10% of the issued Shares of the Company as at the date of this report. The maximum number of share options currently permitted to be granted under the Scheme is an amount equivalent, upon their exercise, to 10% of the ordinary Shares in issue at any time. The maximum number of shares issuable under share options granted to each eligible participant in the Scheme within any 12-month period is limited to 1% of the shares of the Company in issue at any time. Any further grant of share options in excess of this limit is subject to Shareholders’ approval in a general meeting.

Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive Directors. In addition, any share options granted to a substantial Shareholder or an independent non-executive Director, or to any of their associates, in excess of 0.1% of the Shares in issue at any time or with an aggregate value (based on the closing price of the Company’s shares at the date of grant) in excess of HK\$5 million, within any 12-month period, are subject to Shareholders’ approval in advance in a general meeting.

The offer of a grant of share options may be accepted within 28 Business Days from the date of grant. A consideration of HK\$1.00 is payable on the acceptance of the offer of grant of an option. The exercise period of the share options granted is determinable and notified by the directors, but shall end not later than 10 years from the date on which the share option is deemed to be granted and accepted in accordance with the Scheme.

The exercise price of share options is determinable by the Directors, but may not be less than the higher of (i) the Stock Exchange closing price of the Shares on the date of offer of the share options which must be a Business Day; (ii) the average Stock Exchange closing price of the Shares for the five Business Days immediately preceding the date of offer; and (iii) the nominal value of the Shares on the date of the offer.

Share options do not confer rights on the holders to dividends or to vote at general meetings.

The terms of the Scheme are in accordance with the provisions of Chapter 23 of the GEM Listing Rules. Details of the Scheme are set out in the paragraph headed “Share Option Scheme” in Appendix V to the Prospectus.

No share option has been granted since the adoption of the Scheme.

## DIRECTORS' RIGHTS TO ACQUIRE SHARES AND DEBENTURES

Save as disclosed in the sections headed “Directors’ and chief executive’s interests in shares, underlying shares and debentures” and “Share option scheme” above, at no time during the year ended 31 December 2018 and up to the Listing Date were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Directors, or were any such rights exercised by them; or was the Company, its holding company, or any of its subsidiaries or fellow subsidiaries a party to any arrangements to enable the Directors to acquire such rights in any other body corporate.

## EQUITY-LINKED AGREEMENTS

No equity-linked agreements were entered into by the Company during the year ended 31 December 2018 or subsisted at the end of the year.

## RELATED PARTY TRANSACTIONS

Details of related party transactions of the Group during the year ended 31 December 2018 are set out in note 30 to the consolidated financial statements.

The income arising from a related company, as described in note 30(a) to the consolidated financial statements, were management fees received from Winner Star Technology. Winner Star Technology was a related person of the Company as it was owned as to 49% by eBroker Systems, an indirect subsidiary of the Company, and 51% by Megahub Limited, an independent third party.

The other related party transaction constitutes connected transactions under the GEM Listing Rules upon Listing, details of which are disclosed in the paragraph headed "Continuing connected transactions" below.

## CONTINUING CONNECTED TRANSACTIONS

As the Company was listed on 19 February 2019, during the year ended 31 December 2018, no related party transactions as disclosed in note 30 to the consolidated financial statements constituted a continuing connected transaction which should be disclosed pursuant to the GEM Listing Rules. The Company has complied with the disclosure requirements under Chapter 20 of the GEM Listing Rules.

The following ongoing connected transactions of the Group constitute continuing connected transactions of the Company upon the Listing:

### Tenancy agreement with Easy System Design Company Limited ("Easy System")

Easy System, a company incorporated in Hong Kong with limited liability, is wholly owned by eBroker Limited, which is in turn owned by Quantsmile (BVI), one of the Company's controlling shareholders, as to approximately 41.19%. Easy System is therefore an associate of Quantsmile (BVI) under Rule 20.11(3) of the GEM Listing Rules and accordingly, a connected person of the Company under Rule 20.07(4) of the GEM Listing Rules.

On 18 August 2016, eBroker Systems (as tenant) and Easy System (as landlord) entered into a tenancy agreement (the "**Previous Tenancy Agreement**") for the leasing of a property located at Room 603 within offices B, C and D1 on the 6th Floor of China Insurance Group Building, No. 141 Des Voeux Road Central, No. 73 Connaught Road Central & Nos. 61 – 65 Gilman Street, Hong Kong (the "**Property**") for a term of three years from 1 January 2016 to 31 December 2018 (both days inclusive), and at a monthly rent of HK\$100,000 from 1 January 2016 to 31 May 2016 and HK\$135,000 from 1 June 2016 to 31 December 2018. On 5 November 2018, eBroker Systems and Easy System entered into a tenancy agreement (the "**New Tenancy Agreement**") to renew the leasing of the Property for a term of three years from 1 January 2019 to 31 December 2021 at a monthly rent of HK\$180,000.

The total rent paid by eBroker Systems to Easy System under the Previous Tenancy Agreement for the year ended 31 December 2018 amounted to HK\$1,620,000. The annual caps for the rental payable under the New Tenancy Agreement are HK\$2,160,000, HK\$2,160,000 and HK\$2,160,000 for the years ending 31 December 2019, 2020 and 2021.

### Provision of financial software solutions and maintenance services to Beevest Securities Limited ("Beevest Securities")

Financial Data Technologies is the Company's substantial Shareholder and is a connected person of the Company under Rule 20.07(1) of the GEM Listing Rules.

Beevest Securities, a company incorporated in Hong Kong with limited liability, was acquired by Beevest Capital Limited in August 2016 and became its direct wholly-owned subsidiary. As Beevest Capital Limited is directly wholly owned by Financial Data Technologies, Beevest Securities is an indirect wholly-owned subsidiary of Financial Data Technologies. Beevest Securities is therefore an associate of Financial Data Technologies under Rule 20.11(1) of the GEM Listing Rules upon Listing and accordingly, a connected person of the Company under Rule 20.07(4) of the GEM Listing Rules.

On 22 January 2019, eBroker Systems entered into a master service agreement (the "**Master Service Agreement**") with Beevest Securities for a term of three years commencing from the Listing Date and shall continue for the period ending on 31 December 2021, being the last day of the third financial year from the effective date. Pursuant to the Master Service Agreement, the Group would provide financial software solutions and maintenance services to Beevest Securities. For the year ended 31 December 2018, the aggregate amount received and receivable from Beevest Securities to the Group under the Master Service Agreement was approximately HK\$1,616,400. The annual caps for the service fees are HK\$2,200,000, HK\$2,200,000 and HK\$2,200,000, respectively, for each of the years ending 31 December 2019, 2020 and 2021.

## DIRECTORS' REPORT

### Confirmation of independent non-executive directors

Pursuant to Rule 20.53 of the GEM Listing Rules, the audit committee comprising three independent non-executive Directors, under the authority delegated by the Board, reviewed all the aforesaid continuing connected transactions.

All of the independent non-executive directors confirmed that the continuing connected transactions were entered into in the ordinary and usual course of business of the Group, and on normal commercial terms or better and which are no less favourable than those terms available from independent third parties, and in accordance with the terms of the continuing connected transactions under the respective agreements which are fair and reasonable and in the interest of the Company and the Shareholders as a whole.

### SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained the prescribed public float under the GEM Listing Rules as at the date of this report.

### COMPETING INTEREST

During the year ended 31 December 2018 and up to the date of this report, none of the Directors or the Controlling Shareholders or their close associates (as defined in the GEM Listing Rules) are interested in any business which competes or may compete, either directly or indirectly, with the business of the Group nor did they have any conflicts of interest with the Group.

### DEED OF NON-COMPETITION

Each of the Controlling Shareholders, namely Quantsmile (BVI), Mr. Chan, Ms. Cheung, Eagle Business Consulting and Good Steward Foundation, entered into a deed of non-competition dated 22 January 2019 (the "**Deed of Non-Competition**") in favour of the Company, under which each of the Controlling Shareholders, among other things, irrevocably and unconditionally, jointly and severally, warrants and undertakes to the Company (for itself and as trustee for each of its subsidiaries) on competition related matters. Details of the Deed of Non-Competition are set out in the section headed "Relationship with Controlling Shareholders – Non-competition Undertaking" in the Prospectus. Each of the Controlling Shareholders has confirmed that none of them is engaged in, or interested in any business (other than the Group) which, directly or indirectly, competes or may compete with the business of the Group.

The independent non-executive Directors have also reviewed the status of compliance and written confirmation from each of the Controlling Shareholders, and confirmed that all the undertakings under the Deed of Non-Competition have been complied with by each of the Controlling Shareholders since the Listing Date and up to the date of this report.

### TAX RELIEF AND EXEMPTION OF HOLDERS OF LISTED SECURITIES

The Company is not aware of any tax relief or exemption available to the Shareholders by reason of their holding of the Company's securities.

### INTERESTS OF THE COMPLIANCE ADVISER

In accordance with Rule 6A.19 of the GEM Listing Rules, the Group has appointed Somerley Capital Limited as our compliance adviser, which will provide advice and guidance to the Group in respect of compliance with the applicable laws and the GEM Listing Rules including various requirements relating to directors' duties and internal controls. Except for the compliance adviser agreement entered into between the Company and our compliance adviser dated 19 December 2018, neither the compliance advisor nor its directors, employees or close associates had any interests in relation to the Company which is required to be notified to our Group pursuant to Rule 6A.32 of the GEM Listing Rules.

**KEY RELATIONSHIPS WITH ITS EMPLOYEES, CUSTOMERS AND SUPPLIERS**

The Group has maintained a good relationship with its employees, customers and suppliers:

- Employees:** The employees of the Group are its key assets and their dedication contribute to the successful business operations of the Group. The Group, therefore, strives to treat all of its employees with respect and equity, and create a safe and motivating workplace for its employees to work in. To realize fully its employees' potentials and ensure job satisfaction, the Group has organized various trainings for its employees to acquire new knowledge and skills, and to further develop their careers. By organizing different staff activities, the Group works to improve staff relationships and build up a sense of belonging, and to maintain a good work-life balance for its employees.
- Customers:** The Group maintains ongoing communication with its customers through various channels such as presentation of ideas, calls, emails and meetings. The Group generates new business through its own marketing initiatives, referrals from existing clients and the IT professionals from the finance industry.
- Suppliers:** Maintaining a reliable and sustainable service supply chain is the key to the success of the Group's services. The Group strives to maintain good partnership with its suppliers, and technical service providers. The Group has a comprehensive supplier selection and assessment process to select suitable suppliers for the business operations of the Group. This process ensures that the suppliers can meet the Group's requirements, and deliver quality products and services.

A separate report on environmental, social and governance matters will be published within three months after the publication of this annual report.

**COMPLIANCE WITH LAWS AND REGULATIONS**

Compliance procedures are in place to ensure adherence to applicable laws, rules and regulations, in particular those which have significant impact on the Group. The Board reviews and monitors the Group's policies and practices on compliance with legal and regulatory requirements on a regular basis. Any changes in the applicable laws, rules and regulations are brought to the attention of relevant employees and relevant operation units from time to time.

From the Listing Date and up to the date of this annual report, to the best of the Company's knowledge, information and belief, having made all reasonable enquiries, the Group has complied with the requirements under the GEM Listing Rules, SFO and the Companies Law. Details of the Company's compliance with the code provisions as set out in the CG Code are provided in the Corporate Governance Report of this annual report.

**CORPORATE GOVERNANCE**

Details of the principal corporate governance practices as adopted by the Company are set out in the section headed "Corporate Governance Report" on pages 20 to 26 of this report.

**CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Monday, 29 April 2019 to Friday, 3 May 2019 (both dates inclusive) for determining eligibility to attend and vote at the forthcoming annual general meeting. All transfer of share(s), accompanied by the relevant share certificate(s) with the properly completed transfer form(s) either overleaf or separately, must be lodged with the branch share registrar and transfer office of the Company in Hong Kong, Tricor Investor Services Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m., Friday, 26 April 2019.

**EVENTS AFTER THE REPORTING PERIOD**

Details of the significant events of the Group after the reporting period are set out in note 31 to the consolidated financial statements.

## DIRECTORS' REPORT

### INDEPENDENT AUDITORS

The consolidated financial statements have been audited by RSM Hong Kong, who will retire and being eligible, offer themselves for re-appointment.

By order of the Board

**Chan Lap Tak, Douglas**

*Chairman and Executive Director*

Hong Kong, 25 March 2019

The Board hereby presents this corporate governance report (“CG Report”) in the Group’s annual report for the year ended 31 December 2018.

### CORPORATE GOVERNANCE PRACTICES

The Company is committed to achieving high standards of corporate governance. The Directors believe that sound and reasonable corporate governance practices are essential in providing a framework for the Company to safeguard the interests of Shareholders, enhance corporate value, formulate its business strategies and policies, and enhance its transparency and accountability.

The Company has adopted the principles and code provisions as set out in the CG Code contained in Appendix 15 of the GEM Listing Rules as the basis of the Company’s corporate governance practices.

The CG Code has been applicable to the Company with effect from the Listing Date and was not applicable to the Company during the year ended 31 December 2018. The Board is of the view that since the Listing Date and up to the date of this report (the “**Relevant Period**”), the Company has complied with all applicable code provisions as set out in the CG Code.

### BOARD OF DIRECTORS

#### Board composition and responsibilities

Our Board consists of five Directors, including two executive Directors and three independent non-executive Directors. Details of their composition by category are as follows:

#### Executive Directors

Mr. Chan Lap Tak, Douglas (*Chairman*) (appointed on 23 May 2016)

Mr. Lo Chi Ho (*Chief Executive Officer*) (appointed on 23 May 2016)

#### Independent Non-Executive Directors

Mr. Chan Chi Kwong Dickson (appointed on 19 June 2018)

Mr. Liu Kin Sing (appointed on 19 June 2018)

Mr. Au Yeung Po Fung (appointed on 19 June 2018)

Details of background and qualifications of all Directors are set out in the section headed “Biographical Details of Directors and Senior Management” of this annual report. There is no relationship, including financial, business, family or other material/relevant relationship(s) among members of the Board.

### RESPONSIBILITIES OF THE BOARD

The Board oversees the overall management and administration of the business and operations of the Group. The Board is primarily responsible for overall development, strategic planning, reviewing and monitoring the business performance, approving the financial statements and annual budgets, internal controls and risk management as well as supervising the management of the Group. The management are delegated the authority and responsibilities by the Board for the day-to-day management and operation of the Company. The delegated functions and work tasks are reviewed by the Board periodically.

The Board may delegate any of its powers, authorities and discretions to committees, consisting of such Director(s) and other person(s) as the Board thinks fit, and they may, from time to time, revoke such delegation or revoke the appointment of and discharge any such committees either wholly or in part, and either as to persons or purposes. Any committee so formed shall, in the exercise of the powers, authorities and discretions so delegated, conform to any regulations which may be imposed on it by the Board.

Regular meetings of the Board will be held to deliberate the strategic policies of the Company including significant acquisitions and disposals, review and approve annual budgets, review the performance of the business and approve the public release of periodic financial results. Directors are also provided with access to independent professional advice in carrying out their obligations as Directors as and when required, at the expense of the Company.

#### Appointment and Re-election of Directors

Each executive Director has entered into a service contract with the Company for a term of three years and each independent non-executive Director has entered into a letter of appointment for a term of three years. Each Director is subject to retirement by rotation at least once every three years but is eligible for re-election at an annual general meeting in accordance with the Articles.

The Articles specify that any Directors appointed during the year to fill a casual vacancy are subject to re-election by Shareholders at the first general meeting after such appointments and any Directors appointed by the Board as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election.

## CORPORATE GOVERNANCE REPORT

None of the Directors proposed for re-election at the forthcoming annual general meeting has a service contract or letter of appointment with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation. The Company has also taken out Directors' and Officers' liabilities insurance for such purposes with effect from the Listing.

### Independent Non-executive Directors

During the Relevant Period, the Board at all times met the requirements of the GEM Listing Rules relating to the appointment of at least three independent non-executive Directors, representing at least one-third of the Board with one of whom possessing appropriate professional qualifications or accounting or related financial management expertise.

The Company has received written annual confirmation from each of the independent non-executive Directors in respect of his independence in accordance with the independence guidelines set out in Rule 5.09 of the GEM Listing Rules. The Company is of the view that all independent non-executive Directors are independent.

### Continuous Professional Development of Directors

During the year ended 31 December 2018, the Directors have participated in continuous professional development by attending a training session in respect of the roles and responsibilities of directors of a company listed on the GEM, as well as reading related materials. They also received from the Company from time to time updates on laws, rules and regulations which may be relevant to their roles, duties and functions as directors of a listed company. Particulars of participation by the Directors are set out as follows:

	Reading materials relevant to directors' roles and responsibilities	Attending training session relevant to directors' roles and responsibilities
<b>Executive Directors</b>		
Mr. Chan Lap Tak, Douglas	✓	✓
Mr. Lo Chi Ho	✓	✓
<b>Independent Non-Executive Directors</b>		
Mr. Chan Chi Kwong Dickson	✓	✓
Mr. Liu Kin Sing	✓	✓
Mr. Au Yeung Po Fung	✓	✓

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Under code provision A.2.1 of the CG Code, the roles of chairman and chief executive officer should not be performed by the same individual. The Directors recognise the importance of good corporate governance in management and internal procedures so as to achieve effective accountability. During the Relevant Period, the Group has complied with the CG Code, Mr. Chan is currently performing the role of chairman and Mr. Lo as chief executive officer of the Company.

## BOARD COMMITTEES

In order to assist the Board in discharging its duties in a more efficient manner, the Board has established, with written terms of reference, three Board committees, namely the audit committee, remuneration committee and nomination committee, to oversee particular aspects of the Company's affairs. The Board committees are provided with sufficient resources to discharge their duties. The written terms of reference for each Board committee are in compliance with the GEM Listing Rules and they are posted on the websites of the Stock Exchange and the Company.

### Audit Committee

The Company established an audit committee on 19 June 2018 in compliance with Rule 5.28 of the GEM Listing Rules. Written terms of reference in compliance with Rule 5.29 of the GEM Listing Rules and code provision C.3.3 of the CG Code have been adopted. The primary duties of the audit committee are mainly to make recommendations to the Board on appointment, reappointment and removal of the external auditor, review and supervise the financial reporting process and the financial controls, internal control and risk management systems of the Company.

The audit committee of the Company consists of three independent non-executive Directors, being Mr. Au Yeung Po Fung, Mr. Chan Chi Kwong Dickson and Mr. Liu Kin Sing. Mr. Au Yeung Po Fung is the chairman of the audit committee.

As the Company was listed on 19 February 2019, no audit committee meeting was held during the year ended 31 December 2018.



The Group's audited annual results for the year ended 31 December 2018, the accounting policies and practices adopted by the Group, and the Group's financial reporting and internal control matters, and the continuing connected transactions have been reviewed by the audit committee in a meeting held on 25 March 2019.

### Nomination Committee

The Company established a nomination committee on 19 June 2018. Written terms of reference in compliance with code provision A.5.2 of the CG Code have been adopted. The primary duties of the nomination committee are to review the structure, size and composition (including the skills, knowledge, length of service and the breadth of expertise) of the Board and make recommendations to the Board on any proposed changes to the Board to complement the Company's corporate strategy; identify individuals suitably qualified as potential Board members and select or make recommendations to the Board on the selection of individuals nominated for directorships; to assess the independence of independent non-executive Directors; and make recommendations to the Board on the appointment or reappointment of Directors and succession planning of Directors, in particular that of the chairman and the chief executive.

The nomination committee of the Company consists of one executive Director and two independent non-executive Directors, being Mr. Chan Lap Tak, Douglas, Mr. Chan Chi Kwong Dickson and Mr. Liu Kin Sing. Mr. Chan Lap Tak, Douglas is the chairman of the nomination committee.

The Board recognises the importance of its diversity in relation to its business, and adopted on 19 June 2018 a Board diversity policy (the "**Diversity Policy**"). As a summary of the Diversity Policy, selection of candidates has been considered from a number of aspects, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service. As an objective of the Group's diversity policy, the Board shall consist of at least one member with financial or accounting expertise. During the Relevant Period the above objective the above objective has been achieved. All Board appointments will be based on meritocracy, and will be considered against objective criteria, having due regard for the benefits of diversity on the Board. The ultimate decision of Board appointment will be based on merit and contribution that the selected candidates will bring to the Board.

As the Company was listed on 19 February 2019, no nomination committee meeting was held during the year ended 31 December 2018. The nomination committee held a meeting on 25 March 2019 to review among other things, the independence of the independent non-executive Directors; consider the qualifications of the retiring directors standing for election at the 2018 annual general meeting; review the structure, size and composition of the Board and review the Board diversity policy adopted by the Company. In identifying and selecting suitable candidates for directorships, the nomination committee would consider various factors including the candidate's character, qualifications, experience, independence and other relevant criteria necessary to complement the corporate strategy and achieve Board diversity, where appropriate, before making recommendation to the Board. Having reviewed the composition of the Board, the nomination committee considered that there is an appropriate balance of Board diversity.

### Remuneration Committee

The Company established a remuneration committee on 19 June 2018 in compliance with Rule 5.34 of the GEM Listing Rules. Written terms of reference in compliance with Rule 5.35 of the GEM Listing Rules and code provision

B.1.2 of the CG Code have been adopted. The primary duties of the remuneration committee are mainly to make recommendations to the Board on the remuneration policy and the structure relating to all Directors and senior management of the Group, review the remuneration packages of the Directors and senior management of the Group and ensure none of the Directors determine their own remuneration. No Director or any of his associates were involved in deciding his own remuneration.

The remuneration committee of the Company consists of three Directors, being Mr. Liu Kin Sing, Mr. Au Yeung Po Fung and Mr. Chan Lap Tak, Douglas. Mr. Liu Kin Sing is the chairman of the remuneration committee.

As the Company was listed on 19 February 2019, no remuneration committee meeting was held during the year ended 31 December 2018. The remuneration committee held a meeting on 25 March 2019 to review the remuneration of the Directors and senior management of the Group.

Pursuant to code provision B.1.5 of the CG Code, details of the remuneration of the senior management (other than Directors) by bands for the year ended 31 December 2018 are as follows:

	Number of employees
Nil to HK\$1,000,000	3
HK\$1,000,000 to HK\$1,500,000	1

# CORPORATE GOVERNANCE REPORT

## Corporate Governance Functions

The Board as a whole is responsible for performing the corporate governance functions set out in code provision D.3.1 of the CG Code, namely:

- (i) to develop and review the Company's policies and practices on corporate governance;
- (ii) to review and monitor the training and continuous professional development of Directors and senior management;
- (iii) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- (iv) to develop, review and monitor the code of conduct and compliance manual (including in relation to securities trading) applicable to employees and Directors; and
- (v) to review the Company's compliance with the CG Code and disclosure in the corporate governance report in the Company's annual reports.

During the Board meeting on 25 March 2019, the Board has reviewed the corporate governance measures of the Group and this corporate governance report.

## Board meetings and attendance record of Directors

Code provision A.1.1 of the CG Code states that at least four regular Board meetings should be held each year at approximately quarterly intervals with active participation of a majority of Directors, either in person or through other electronic means of communication.

The Company was listed on 19 February 2019. Therefore, the Board did not hold regular meetings during the year ended 31 December 2018. The Board will schedule to have at least four regular meetings in 2019. Other Board meetings will be held if necessary.

The Board had reviewed the Company's corporate governance policies and practices, training and continuous professional development of directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, the compliance of the Model Code, and the Company's compliance with the CG Code and disclosure in this corporate governance report.

The attendance record of each Director at the Board meetings, committee meetings and annual general meeting held during the Relevant Period is set out in the table below:

Name of Director	Attendance/Number of Meeting				
	Board meeting	Nomination Committee	Audit Committee	Remuneration Committee	Annual General Meeting
Mr. Chan Lap Tak, Douglas	1/1	1/1	N/A	1/1	N/A
Mr. Lo Chi Ho	1/1	N/A	N/A	N/A	N/A
Mr. Liu Kin Sing	1/1	1/1	1/1	1/1	N/A
Mr. Au Yeung Po Fung	1/1	N/A	1/1	1/1	N/A
Mr. Chan Chi Kwong Dickson	1/1	1/1	1/1	N/A	N/A

## COMPANY SECRETARY

Mr. Liew Swee Yean ("**Mr. Liew**"), the Company's company secretary, has undertaken no less than 15 hours of relevant professional training to update his skills and knowledge in respect of the year ended 31 December 2018.

## DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules.

The Model Code was not applicable to the Company before the Listing Date. Specific enquiry has been made with all the Directors and the Directors have confirmed that they have complied with the Model Code throughout the Relevant Period.

During the Relevant Period, the Company is not aware of any incident of non-compliance of the Model Code by the Directors.

## DIRECTORS' AND AUDITORS' RESPONSIBILITY FOR ACCOUNTS

The Directors acknowledge their responsibility for the preparation of consolidated financial statements of the Group for the year ended 31 December 2018 under applicable statutory and regulatory requirements, which give a true and fair view of the state of affairs, profit or loss and cash flow of the Group on a going concern basis.

Statements of Directors' responsibilities for preparing of the consolidated financial statements of the Group and external auditors' responsibilities for the audit of the consolidated financial statements are set out in the "Independent Auditor's Report" in this report.

## AUDITOR'S REMUNERATION

The fees paid or payable to the external auditor of the Group, RSM Hong Kong, for the year ended 31 December 2018 are as follows:

<b>Services rendered</b>	<b>Fees paid/ payable HK\$</b>
Audit services	590,000
Non-audit services (mainly acting as the reporting accountant of the Company in relation to the Listing)	2,213,000
	2,803,000

## RISK MANAGEMENT AND INTERNAL CONTROL

The Board acknowledges its responsibility for the effectiveness of the Group's risk management and internal control systems in order to safeguard the Group's assets and the Shareholders' interest and conducts a review on an annual basis. The main features of the risk management and internal control systems of the Group include the identification of risks, the assessment and evaluation of risks, the development and continuous updating of mitigation measures, and the ongoing review of internal control procedures to ensure their effectiveness in aspects of the Group's financial, operational, compliance controls and risk management functions. The Group has also established organisational structure in such control systems, clearly defining the power and obligations of each department in the Group, in order to protect the Group's assets against improper use and ensure compliance with rules and regulations. Such risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable but not absolute assurance against material misstatement or loss.

### Process used to identify, evaluate and manage significant risks

The Group's risk management process involves the identification, evaluation, response, monitoring and reporting of risks. After risks that may potentially affect the Group's business and operations are identified by the management of the Company, the Board will perform risk assessment by prioritising risks identified to determine key risks exposed to the Group and discuss measures to mitigate such key risks. Besides, existing risk mitigation measures are subject to regular monitoring by the management of the Company, which will review the Group's risk management strategies, and report such results and make appropriate suggestions to the Board.

For the purpose of the Listing, in October 2017 and October 2018, the Group engaged an independent external consulting firm as the Group's internal control adviser (the "**Internal Control Adviser**") to undertake a review on, among others, the internal control system on entity-level controls, revenue and receipts, procurement and payments, inventory management, fixed assets management, human resources and payroll management, capital management, taxation management, information technology general controls, management of intellectual property rights and compliance procedures of certain rules and regulations. The Board is of the opinion that the Group's risk management and internal control systems are effective and adequate and that nothing has come to its attention to cause the Board to believe the Group's risk management and internal control systems are inadequate.

The Group does not have an internal audit function and is currently of the view that there is no immediate need to set up an internal audit function within the Group in light of the size, nature and complexity of the Group's business. The Board and the audit committee will review the need for an internal audit function from time to time.

## CORPORATE GOVERNANCE REPORT

### Handling and Dissemination of Inside Information

With respect to procedures and internal controls for the handling and dissemination of inside information, the Company is aware of the relevant obligations under the SFO and the GEM Listing Rules. The Group adopts and implements an information disclosure policy and procedures in order to protect inside information from unauthorised and inaccurate disclosure.

The Group has strictly prohibited unauthorised use of confidential or inside information. Any inside information and any information which may potentially constitute inside information is promptly identified, assessed and escalated to the Chairman of the Board and the financial controller to decide on the need for disclosure. The audit committee of the Board regularly review and assess the effectiveness of the information disclosure policy and procedures and propose recommendations to the Board.

### SHAREHOLDERS' RIGHTS

The general meetings of the Company provide a forum for the Shareholders to exchange views directly with the Board. Subject to provisions of the applicable laws in the Cayman Islands and rules and regulations of the Stock Exchange, an annual general meeting of the Company is held each year and at the venue as determined by the Board. Each general meeting, other than an annual general meeting, is called an extraordinary general meeting ("EGM").

#### Right to Convene EGMs and Procedures

Pursuant to Article 58 of the Articles, the Board may, whenever it thinks fit, convene an EGM. Any one or more Shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company having the right of voting at general meetings of the Company shall have the right, by written requisition to the Board or the secretary of the Company, to require an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition. Such meeting shall be held within two months after the deposit of such requisition. The requisition must be deposited at the registered office or the head office of the Company.

If within 21 days of such deposit, the Board fails to proceed to convene such EGM, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to requisitionist(s) by the Company.

#### Putting Forward Enquiries to the Board

To put forward any enquiries to the Board of the Company, Shareholders may send written enquiries to the Company. The Company will not normally deal with verbal or anonymous enquiries.

#### Contact Details

Shareholders may send their enquiries or requests as mentioned above to the following:

Address: Room 603, China Insurance Group Building, 141 Des Voeux Road Central, Hong Kong (For the attention of the Board)

Fax: +852 2928 9008

Email: info@ebrokersystems.com

For the avoidance of doubt, Shareholder(s) must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

### COMMUNICATION WITH SHAREHOLDERS AND INVESTORS

The Company considers that effective communication with Shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company endeavours to maintain an on-going dialogue with Shareholders and in particular, through annual general meetings and other general meetings. At the annual general meeting, Directors (or their delegates as appropriate) are available to meet Shareholders and answer their enquiries.

The Company maintains a website at [www.ebrokersystems.com](http://www.ebrokersystems.com) as a communication platform with the Shareholders and investors, where the financial information and other relevant information of the Company are available for public access.

#### Right to Put Forward Proposals at General Meetings

There are no provisions allowing shareholders to propose new resolutions at the general meetings under the Companies Law (as revised) of the Cayman Islands. Subject to provisions of the Articles, eligible Shareholders who wish to move a resolution may by means of requisition convene an extraordinary general meeting following the procedures set out above.

### INVESTOR RELATIONS

The Company establishes different communication channels with investors to update them with the latest business development and financial performance including the publication of quarterly, interim and annual reports, the publish and posting of notices, announcements and circulars on the GEM website and the Company's website in order to maintain a high level of transparency.

### CONSTITUTIONAL DOCUMENTS

Pursuant to Rule 17.102 of the GEM Listing Rules, the Company has published its memorandum of association and the Articles on the respective websites of the Stock Exchange and the Company. Since the Listing, no amendments have been made to the constitutional documents of the Company.



## TO THE SHAREHOLDERS OF eBROKER GROUP LIMITED

*(Incorporated in the Cayman Islands with limited liability)*

### OPINION

We have audited the consolidated financial statements of eBroker Group Limited (the “Company”) and its subsidiaries (the “Group”) set out on pages 30 to 66, which comprise the consolidated statement of financial position as at 31 December 2018, and consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing (“HKSA”) issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA’s Code of Ethics for Professional Accountants (the “Code”), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. The key audit matter we identified is “Impairment assessment of trade receivables” and how our audit addressed this key audit matter is set out below:

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b>Impairment assessment of trade receivables</b></p> <p>Refer to note 20 to the consolidated financial statements</p> <p>As at 31 December 2018, the carrying amount of trade receivables was approximately HK\$5,608,000 which represented 21.3% of the Group’s net assets.</p> <p>The Group’s trading terms with customers are due upon presentation of invoices. However, as the Group seeks to develop long-term relationship with its customers, it may allow an average credit period of 60 days to its customers; depending on the creditworthiness of customers and the existing relationship with the Group.</p>	<p>Our audit procedures in relation to assess the recoverability of trade receivables included the following:</p> <ul style="list-style-type: none"> <li>– Assessing whether trade receivables had been appropriately grouped by management based on their shared credit risk characteristics;</li> <li>– Testing the accuracy and completeness of the data used by management to develop the historical loss rates and assessing the sufficiency, reliability and relevance of that data;</li> </ul>

**KEY AUDIT MATTERS (CONT'D)**

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b>Impairment assessment of trade receivables (cont'd)</b></p> <p>Loss allowances for trade receivables are based on management's estimate of the lifetime expected credit losses to be incurred, which is estimated by taking into account the credit loss experience, aging of overdue trade receivables, customers' repayment history and customers' financial position and an assessment of both the current and forecast general economic conditions, all of which involve a significant degree of management judgement.</p> <p>We identified assessing the recoverability of trade receivable as key audit matter because the assessment of the recoverability of trade receivables and recognition of loss allowance are inherently subjective and requires significant management judgement, which increases the risk of error or potential management bias.</p>	<ul style="list-style-type: none"> <li>- Testing the accuracy of the aging of trade receivables on a sample basis to supporting documents; and</li> <li>- Testing the calculation of expected credit loss provisions applying the provision rates to the age categories of the trade receivables outstanding at the reporting date.</li> </ul>

**OTHER INFORMATION**

The directors are responsible for the Other Information. The Other Information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the Other Information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of the Other Information, we are required to report that fact. We have nothing to report in this regard.

**RESPONSIBILITIES OF DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee assists the directors in discharging their responsibilities for overseeing the Group's financial reporting process.

**AUDITOR'S RESPONSIBILITY FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

## INDEPENDENT AUDITOR'S REPORT

### AUDITOR'S RESPONSIBILITY FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONT'D)

As part of an audit in accordance with HKSAAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Mr. Wong Wo Cheung.

#### **RSM Hong Kong**

Certified Public Accountants  
29th Floor, Lee Garden Two,  
28 Yun Ping Road,  
Causeway Bay,  
Hong Kong

25 March 2019



## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2018

	Note	<b>2018</b> <b>HK\$'000</b>	2017 HK\$'000
Revenue	7	53,291	48,665
Other income	8	103	94
Impairment losses on trade receivables		(75)	–
Purchases of and changes in inventories		(1,391)	(367)
Staff costs		(19,911)	(19,346)
Depreciation		(193)	(225)
Other operating expenses		(28,455)	(16,717)
<b>Profit before tax</b>		<b>3,369</b>	12,104
Income tax expense	10	(2,487)	(2,227)
<b>Profit and total comprehensive income for the year attributable to owners of the Company</b>	11	<b>882</b>	9,877
<b>Earnings per share</b>			
– Basic (HK cent per share)	14	0.09	0.99
– Diluted (HK cent per share)	14	N/A	N/A

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2018

	Note	2018 HK\$'000	2017 HK\$'000
<b>Non-current assets</b>			
Property, plant and equipment	15	367	482
Investment in a joint venture	17	5	5
		<b>372</b>	<b>487</b>
<b>Current assets</b>			
Inventories	18	51	51
Contract assets	19(a)	204	–
Trade and other receivables	20	11,693	7,434
Due from a joint venture	21	97	94
Current tax assets		–	587
Pledged bank deposits	22	5,000	–
Cash and cash equivalents	22	18,971	24,038
		<b>36,016</b>	<b>32,204</b>
<b>Current liabilities</b>			
Contract liabilities	19(b)	1,595	–
Trade and other payables	24	8,093	6,874
Current tax liabilities		281	280
		<b>9,969</b>	<b>7,154</b>
<b>Net current assets</b>			
		<b>26,047</b>	<b>25,050</b>
<b>Total assets less current liabilities</b>			
		<b>26,419</b>	<b>25,537</b>
<b>Non-current liabilities</b>			
Deferred tax liabilities	23	83	83
<b>NET ASSETS</b>			
		<b>26,336</b>	<b>25,454</b>
<b>Capital and reserves</b>			
Share capital	25	1,000	1,000
Reserves		25,336	24,454
<b>TOTAL EQUITY</b>			
		<b>26,336</b>	<b>25,454</b>

Approved by the Board of Directors on 25 March 2019 and are signed on its behalf by:

**Chan Lap Tak, Douglas**

*Director*

**Lo Chi Ho**

*Director*

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2018

	<b>Share capital</b>	<b>Share premium</b>	<b>Capital reserve</b>	<b>Retained profits</b>	<b>Total equity</b>
	HK\$'000	(note 27(b)(i)) HK\$'000	(note 27(b)(ii)) HK\$'000	HK\$'000	HK\$'000
At 1 January 2017	1,000	12,651	(54,333)	56,259	15,577
Total comprehensive income for the year	–	–	–	9,877	9,877
At 31 December 2017 and 1 January 2018	1,000	12,651	(54,333)	66,136	25,454
Total comprehensive income for the year	–	–	–	882	882
At 31 December 2018	1,000	12,651	(54,333)	67,018	26,336

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2018

	2018 HK\$'000	2017 HK\$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit before tax	3,369	12,104
Adjustments for:		
Interest income	(18)	—*
Depreciation	193	225
Impairment losses on trade receivables	75	—
Operating profit before working capital changes	3,619	12,329
Increase in trade and other receivables and contract assets	(4,538)	(304)
Increase in amount due from a joint venture	(3)	(16)
Increase/(decrease) in trade and other payables and contract liabilities	2,814	(48)
Cash generated from operations	1,892	11,961
Hong Kong Profits Tax paid	(1,899)	(2,588)
<b>Net cash (used in)/generated from operating activities</b>	<b>(7)</b>	<b>9,373</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of property, plant and equipment	(78)	(237)
Interest received	18	—*
Placement of pledged bank deposits	(5,000)	—
<b>Net cash used in investing activities</b>	<b>(5,060)</b>	<b>(237)</b>
<b>NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(5,067)</b>	<b>9,136</b>
<b>CASH AND CASH EQUIVALENTS AT 1 JANUARY</b>	<b>24,038</b>	<b>14,902</b>
<b>CASH AND CASH EQUIVALENTS AT 31 DECEMBER</b>	<b>18,971</b>	<b>24,038</b>
<b>ANALYSIS OF CASH AND CASH EQUIVALENTS</b>		
Bank and cash balances	18,971	24,038

\* Represents amount less than HK\$1,000

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 1. GENERAL INFORMATION

eBroker Group Limited (the “Company”) was incorporated in the Cayman Islands with limited liability under the Companies Law of the Cayman Islands on 23 May 2016. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The address of its principal place of business is Room 603, China Insurance Group Building, 141 Des Voeux Road Central, Hong Kong.

The Company’s shares are listed on the GEM of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) on 19 February 2019. The principal activity of the Company is investment holding. The principal activities of its subsidiaries (together with the Company collectively referred to as the “Group”) are set out in note 16 to the consolidated financial statements.

The consolidated financial statements are presented in thousands of units of Hong Kong dollars (HK\$’000) unless otherwise stated. Hong Kong dollars (“HK\$”) is the Company’s functional and the Group’s presentation currency.

## 2. BASIS OF PREPARATION

These consolidated financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”). HKFRSs comprise Hong Kong Financial Reporting Standards (“HKFRS”); Hong Kong Accounting Standards (“HKAS”); and Interpretations. These consolidated financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the GEM of the Stock Exchange and with the disclosure requirements of the Hong Kong Companies Ordinance (Cap. 622). Significant accounting policies adopted by the Group are disclosed in note 4.

The HKICPA has issued certain new and revised HKFRSs that are first effective or available for early adoption for the current accounting period of the Group. Note 3 provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these consolidated financial statements.

## 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS

### (a) Application of new and revised HKFRSs

The HKICPA has issued a number of new and revised HKFRSs that are first effective for annual periods beginning on or after 1 January 2018. Of these, the following developments are relevant to the Group’s consolidated financial statements:

- (i) HKFRS 9 Financial Instruments; and
- (ii) HKFRS 15 Revenue from Contracts with Customers

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

#### HKFRS 9 Financial Instruments

HKFRS 9 replaces the provisions of HKAS 39 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting.

The Group has applied HKFRS 9 in accordance with the transition provisions set out in HKFRS 9, i.e. applied the classification and measurement requirements retrospectively to instruments that have not been derecognised as at 1 January 2018 (date of initial application) and has not applied the requirements to instruments that have already been derecognised as at 1 January 2018. The difference between carrying amounts as at 31 December 2017 and the carrying amounts as at 1 January 2018 are recognised in the opening retained profits and other components of equity, without restating comparative information.

Accordingly, certain comparative information may not be comparable as comparative information was prepared under HKAS 39 Financial Instruments: Recognition and Measurement.

The adoption of HKFRS 9 resulted in the following changes to the Group’s accounting policies.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (CONT'D)

### (a) Application of new and revised HKFRSs (cont'd)

#### HKFRS 9 Financial Instruments (cont'd)

##### (i) Classification and measurement

From 1 January 2018, the Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows.

The adoption of HKFRS 9 does not have significant impact to the classification and measurement of financial assets of the Group.

##### (ii) Impairment

The Group's trade and other receivables, and contract assets are subject to HKFRS 9's new expected loss model. The Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Group has established a provision matrix that is based on the Group's historical credit loss, adjusted for forward-looking factors specific to the receivables and the economic environment. Trade and other receivables that were classified as loans and receivables under HKAS 39 are now classified at amortised cost. The application of the expected credit loss model does not result in earlier recognition of credit losses at 1 January 2018.

The measurement categories for all financial liabilities remain the same. The carrying amounts for all financial liabilities at 1 January 2018 have not been impacted by initial application.

#### HKFRS 15 Revenue from Contracts with Customers

HKFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced HKAS 18, HKAS 11 and related interpretations.

HKFRS 15 also introduces additional qualitative and quantitative disclosure requirements which aim to enable users of the financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.

The Group has applied HKFRS 15 retrospectively with the cumulative effect of initially applying this standard recognised at the date of initial application, 1 January 2018. Any difference at the date of initial application is recognised in the opening retained profits (or other components of equity, as appropriate) and comparative information has not been restated. Furthermore, in accordance with the transition provisions in HKFRS 15, the Group has elected to apply the Standard retrospectively only to contracts that are not completed at 1 January 2018. Accordingly, certain comparative information may not be comparable as comparative information was prepared under HKAS 18 Revenue and HKAS 11 Construction Contracts and the related interpretations.

The adoption of HKFRS 15 resulted in the following changes to the Group's accounting policies.

The Group is providing automated trading solutions and electronics trading systems and selling of computer products. Previously, revenue arising from the provision of services is recognised when the services are rendered, whereas revenue from the sale of goods is generally recognised when the risks and rewards of ownership have passed to the customers.

Under HKFRS 15, revenue is recognised when the customer obtains control of the promised goods or service in the contract. HKFRS 15 identifies 3 situations in which control of the promised goods or service is regarded as being transferred over time:

- A. When the customer simultaneously receives and consumes the benefits provided by the entity's performance, as the entity performs;
- B. When the entity's performance creates or enhances an asset (for example work in progress) that the customer controls as the asset is created or enhanced; or
- C. When the entity's performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (CONT'D)

#### (a) Application of new and revised HKFRSs (cont'd)

##### HKFRS 15 Revenue from Contracts with Customers (cont'd)

If the contract terms and the entity's activities do not fall into any of these 3 situations, then under HKFRS 15 the entity recognises revenue for the sale of that goods or service at a single point in time, being when control has passed. Transfer of risks and rewards of ownership is only one of the indicators that will be considered in determining when the transfer of control occurs.

For contracts with customers in which the sale of goods is generally expected to be the only performance obligation, the adoption of HKFRS 15 does not have a significant impact on when the Group recognises revenue from sale of goods. The Group's revenue recognition to occur at a point in time when control of the asset is transferred to the customer, generally on delivery of goods.

The adoption of the new revenue standard does not have significant impact on how the Group recognises revenue from the provision of services and sale of goods. However, the adoption of HKFRS 15 would affect the recognition and presentation of receipt in advance, contract assets and liabilities. The accounting policies and presentation of contract assets and liabilities are further disclosed in notes 4(g), 4(n) and 19 respectively.

Reclassifications were made as at 1 January 2018 to be consistent with the terminology under HKFRS 15:

Previously, contract balances relating to the advance consideration received from customers of installation and customisation contracts in progress were presented in the consolidated statement of financial position as receipt in advance under "trade and other payables". To reflect these changes in presentation, the Group has made the following reclassification adjustments at 1 January 2018, as a result of the adoption of HKFRS 15:

The following table summarises the impact on the Group's consolidated financial statements as at 1 January 2018.

At 1 January 2018	Impact on changes in accounting policies		
	As reported HK\$'000	Adjustments HK\$'000	Adoption of HKFRS 15 HK\$'000
Contract liabilities	-	(1,950)	(1,950)
Receipt in advance	(1,950)	1,950	-

The following table summarises the impact of adoption of HKFRS 15 on the Group's consolidated financial statements as at 31 December 2018, by comparing the amounts reported under HKFRS 15 in these consolidated financial statements with estimates of the hypothetical amounts that would have been recognised under HKAS 18 and HKAS 11 if this superseded standard had continued to apply to 2018 instead of HKFRS 15.

At 31 December 2018	Impact on changes in accounting policies		
	Amounts reported in accordance with HKFRS 15 HK\$'000	Hypothetical amounts under HKASs 18 and 11 HK\$'000	Estimated impact of adoption of HKFRS 15 HK\$'000
Contract assets	204	-	204
Contract liabilities	(1,595)	-	(1,595)
Receipt in advance	-	(1,391)	1,391

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (CONT'D)

#### (b) New and revised HKFRSs in issue but not yet effective

The Group has not early applied the following new and revised HKFRSs that have been issued but are not yet effective for the financial year beginning 1 January 2018.

	Effective for accounting periods beginning on or after
Annual Improvements to HKFRSs 2015-2017 Cycle – Amendments to HKFRS 3, HKFRS 11, HKAS 12 and HKAS 23	1 January 2019
Amendments to HKAS 19, Plan Amendments, Curtailment or Settlement	1 January 2019
HKFRS 16 Leases	1 January 2019
HK(IFRIC) 23 Uncertainty over Income Tax Treatments	1 January 2019
Amendments to HKFRS 9 Financial Instruments: Prepayments Features with Negative Compensation	1 January 2019
Amendments to HKAS 19 Employee Benefits	1 January 2019
Amendments to HKAS 28 Investments in Associates and Joint Ventures: Long-term Interests in Associates and Joint Ventures	1 January 2019
HKFRS 17 Insurance Contracts	1 January 2021
Amendments to HKFRS 10 Consolidated Financial Statements and HKAS 28 Investments in Associates and Joint Ventures: Sale or contribution of assets between an investor and its associate or joint venture	To be determined
Amendments to HKFRS 3 Definition of a Business	1 January 2020
Amendments to HKAS 1 and HKAS 8 Definition of Material	1 January 2020
Revised Conceptual Framework for Financial Reporting	1 January 2020

The Group is in the process of making an assessment of what the impact of these amendments and new standards is expected to be in the period of initial application. So far the Group has identified some aspects of HKFRS 16 which may have a significant impact on the consolidated financial statements. Further details of the expected impacts are discussed below. While the assessment has been substantially completed for HKFRS 16, the actual impacts upon the initial adoption of the standards may differ as the assessment completed to date is based on the information currently available to the Group, and further impacts may be identified before the standards are initially applied in the Group's quarterly financial report for the three months ending 31 March 2019. The Group may also change its accounting policy elections, including the transition options, until the standard is initially applied in that quarterly financial report.

#### HKFRS 16 Leases

HKFRS 16 replaces HKAS 17 Leases and related interpretations. The new standard introduces a single accounting model for lessees. For lessees the distinction between operating and finance leases is removed and lessees will recognise right-of-use assets and lease liabilities for all leases (with optional exemptions for short-term leases and leases of low value assets). HKFRS 16 carries forward the accounting requirements for lessors in HKAS 17 substantially unchanged. Lessors will therefore continue to classify leases as operating or financing leases.

HKFRS 16 is effective for annual periods beginning on or after 1 January 2019. The Group intends to apply the simplified transition approach and will not restate comparative amounts for the year prior to first adoption.

Based on a preliminary assessment, the standard will affect primarily the accounting for the Group's operating leases. The Group's lease of office, car parks and rack spaces at data centres are currently classified as operating leases and the lease payments (net of any incentives received from the lessor) are recognised as an expense on a straight-line basis over the lease term. Under HKFRS 16 the Group may need to recognise and measure a liability at the present value of the future minimum lease payments and recognise a corresponding right-of-use asset for these leases. The interest expense on the lease liability and depreciation on the right-of-use asset will be recognised in profit or loss. The Group's assets and liabilities will increase and the timing of expense recognition will also be impacted as a result.

As disclosed in note 29, the Group's future minimum lease payments under non-cancellable operating leases for its office, car parks and rack spaces at data centres amounted to approximately HK\$300,000 as at 31 December 2018. These leases are expected to be recognised as lease liabilities, with corresponding right-of-use assets, once HKFRS 16 is adopted. The amounts will be adjusted for the effects of discounting and the transition reliefs available to the Group.



## 3. ADOPTION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (CONT'D)

### (b) New and revised HKFRSs in issue but not yet effective (cont'd)

#### HKFRS 16 Leases (cont'd)

Other than the recognition of lease liabilities and right-of-use assets, the Group expects that the transition adjustments to be made upon the initial adoption of HKFRS 16 will not be material. However, the expected changes in accounting policies as described above could have a material impact on the Group's consolidated financial statements from 2019 onwards.

## 4. SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with HKFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 5.

The significant accounting policies applied in the preparation of these consolidated financial statements are set out below.

### (a) Consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries made up to 31 December. Subsidiaries are entities over which the Group has control. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group has power over an entity when the Group has existing rights that give it the current ability to direct the relevant activities, i.e. activities that significantly affect the entity's returns.

When assessing control, the Group considers its potential voting rights as well as potential voting rights held by other parties. A potential voting right is considered only if the holder has the practical ability to exercise that right.

Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date the control ceases.

The gain or loss on the disposal of a subsidiary that results in a loss of control represents the difference between (i) the fair value of the consideration of the sale plus the fair value of any investment retained in that subsidiary and (ii) the Company's share of the net assets of that subsidiary plus any remaining goodwill and any accumulated foreign currency translation reserve relating to that subsidiary.

Intragroup transactions, balances and unrealised profits are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses, unless the investment is classified as held for sale (or included in a disposal group that is classified as held for sale).

### (b) Joint arrangements

A joint arrangement is an arrangement of which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Relevant activities are activities that significantly affect the returns of the arrangement. When assessing joint control, the Group considers its potential voting rights as well as potential voting rights held by other parties. A potential voting right is considered only if the holder has the practical ability to exercise that right.

A joint arrangement is either a joint operation or a joint venture. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement. The Group has assessed the type of each of its joint arrangements and determined them to all be joint ventures.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (b) Joint arrangements (cont'd)

Investment in a joint venture is accounted for in the consolidated financial statements by the equity method and is initially recognised at cost. Identifiable assets and liabilities of the joint venture in an acquisition are measured at their fair values at the acquisition date. The excess of the cost of the investment over the Group's share of the net fair value of the joint venture's identifiable assets and liabilities is recorded as goodwill. The goodwill is included in the carrying amount of the investment and is tested for impairment together with the investment at the end of each reporting period when there is objective evidence that the investment is impaired. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of acquisition is recognised in consolidated profit or loss.

The Group's share of a joint venture's post-acquisition profits or losses is recognised in consolidated profit or loss, and its share of the post-acquisition movements in reserves is recognised in the consolidated reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in a joint venture equals or exceeds its interest in the joint venture, (which include any long-term interest that, in substance form part of the Group's net investment in the joint venture), the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint venture. If the joint venture subsequently reports profits, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

The gain or loss on the disposal of a joint venture that results in a loss of joint control represents the difference between (i) the fair value of the consideration of the sale plus the fair value of any investment retained in that joint venture and (ii) the Group's entire carrying amount of that joint venture (including goodwill) and any related accumulated foreign currency translation reserve. If an investment in a joint venture becomes an investment in an associate, the Group continues to apply the equity method and does not remeasure the retained interest.

Unrealised profits on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interests in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Group.

### (c) Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Hong Kong dollars, which is the Company's functional and presentation currency.

#### (ii) Transactions and balances in each entity's financial statements

Transactions in foreign currencies are translated into the functional currency on initial recognition using the exchange rates prevailing on the transaction dates. Monetary assets and liabilities in foreign currencies are translated at the exchange rates at the end of each reporting period. Gains and losses resulting from this translation policy are recognised in profit or loss.

Non-monetary items that are measured at fair value in foreign currencies are translated using the exchange rates at the dates when the fair values are determined.

When a gain or loss on a non-monetary item is recognised in other comprehensive income, any exchange component of that gain or loss is recognised in other comprehensive income. When a gain or loss on a non-monetary item is recognised in profit or loss, any exchange component of that gain or loss is recognised in profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (c) Foreign currency translation (cont'd)

#### (iii) Translation on consolidation

The results and financial position of all the Group entities that have a functional currency different from the Company's presentation currency are translated into the Company's presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- Income and expenses are translated at average exchange rates for the period (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the exchange rates on the transaction dates); and
- All resulting exchange differences are recognised in other comprehensive income and accumulated in the foreign currency translation reserve.

On consolidation, exchange differences arising from the translation of monetary items that form part of the net investment in foreign entities are recognised in other comprehensive income and accumulated in the foreign currency translation reserve. When a foreign operation is sold, such exchange differences are reclassified to consolidated profit or loss as part of the gain or loss on disposal.

### (d) Property, plant and equipment

Property, plant and equipment are stated in the consolidated statement of financial position at cost, less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are recognised in profit or loss during the period in which they are incurred.

Depreciation of property, plant and equipment is calculated at rates sufficient to write off their cost less their residual values over the estimated useful lives on a straight-line basis. The principal annual rates are as follows:

Computer software	10%
Furniture and fixtures	20%
Office equipment	20%
Computer equipment	20%

The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at the end of each reporting period.

The gain or loss on disposal of property, plant and equipment is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognised in profit or loss.

### (e) Operating leases

Leases that do not substantially transfer to the Group all the risks and rewards of ownership of assets are accounted for as operating leases. Lease payments (net of any incentives received from the lessor) are recognised as an expense on a straight-line basis over the lease term.

### (f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the first-in, first-out basis. The cost of finished goods included value of purchases, and where appropriate, freight, insurance and delivery charges. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### (g) Contract assets and contract liabilities

Contract asset is recognised when the Group recognises revenue before being unconditionally entitled to the consideration under the payment terms set out in the contract. Contract assets are assessed for expected credit losses ("ECL") in accordance with the policy set out in note 4(s) and are reclassified to receivables when the right to the consideration has become unconditional.

A contract liability is recognised when the customer pays consideration before the Group recognises the related revenue. A contract liability would also be recognised if the Group has an unconditional right to receive consideration before the Group recognises the related revenue. In such cases, a corresponding receivable would also be recognised.

For a single contract with the customer, either a net contract asset or a net contract liability is presented. For multiple contracts, contract assets and contract liabilities of unrelated contracts are not presented on a net basis.

When the contract includes a significant financing component, the contract balance includes interest accrued under the effective interest method.

*Applied prior to 1 January 2018*

In the comparative period, amounts received before the related work was performed were presented as "receipt in advance" under "trade and other payables". These balances have been reclassified as on 1 January 2018 as shown in note 3.

#### (h) Contract for services

A contract with a customer of installation and customisation is classified by the Group as a contract for services when the Group's performance relates to work on installation and customisation services does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date or enhance an assets under the customer's control.

When the outcome of an installation and customisation contract can be reasonably measured, revenue from the contract is recognised progressively over time using the cost-to-cost method, i.e. based on the proportion of the actual costs incurred relative to the estimated total costs. The directors consider that this input method is an appropriate measure of the progress towards complete satisfaction of these performance obligations under HKFRS 15.

The Group becomes entitled to invoice customers for rendering of installation and customisation services based on achieving a series of performance-related milestones. When a particular milestone is reached the customer is sent an invoice for the related milestone payment. The Group will previously have recognised a contract asset for any work performed. Any amount previously recognised as a contract asset is reclassified to trade receivables at the point at which it is invoiced to the customer. If the milestone payment exceeds the revenue recognised to date under the cost-to-cost method then the Group recognises a contract liability for the difference. There is not considered to be a significant financing component in contracts with customers as the period between the recognition of revenue under the cost-to-cost method and the payment is always less than one year.

The likelihood of the Group earning contractual bonuses for early completion or suffering contractual penalties for late completion are taken into account in making these estimates, such that revenue is only recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur.

When the outcome of the contract cannot be reasonably measured, revenue is recognised only to the extent of contract costs incurred that are expected to be recovered.

If at any time the costs to complete the contract are estimated to exceed the remaining amount of the consideration under the contract, then a provision is recognised.

*Applied prior to 1 January 2018*

Revenue from installation and customisation services contracts was recognised on a similar basis in the comparative period under HKAS 11.

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (i) Recognition and derecognition of financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when the Group entity becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

### (j) Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace. All recognised financial assets are measured subsequently in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Assets measured at amortised cost that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss together with foreign exchange gains and losses. Impairment losses are recognised in the profit or loss.

*Applied prior to 1 January 2018*

Financial assets are recognised and derecognised on a trade date basis where the purchase or sale of a financial asset is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value, plus directly attributable transaction costs except in the case of financial assets at fair value through profit or loss.

The Group classified its financial assets as loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These assets are carried at amortised cost using the effective interest method (except for short-term receivables where interest is immaterial) minus any reduction for impairment or uncollectibility. Typically trade and other receivables, amount due from a joint venture, bank balances and cash are classified in this category.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (k) Trade and other receivables

A receivable is recognised when the Group has an unconditional right to receive consideration. A right to receive consideration is unconditional if only the passage of time is required before payment of that consideration is due. If revenue has been recognised before the Group has an unconditional right to receive consideration, the amount is presented as a contract asset.

Receivables are stated at amortised cost using the effective interest method less allowance for credit losses.

### (l) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents for the purpose of the consolidated cash flow statement. Cash and cash equivalents are assessed for ECL.

### (m) Financial liabilities and equity instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument under HKFRSs. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

#### (i) Trade and other payables

Trade and other payables are stated initially at their fair value and subsequently measured at amortised cost using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost.

#### (ii) Financial guarantee contracts

Financial guarantee contracts are recognised as a financial liability at the time the guarantee is issued. The liability is initially measured at fair value and subsequently at the higher of:

- the amount determined in accordance with the ECL model under HKFRS 9 and
- the amount initially recognised less, where appropriate, the cumulative amount of income recognised in accordance with the principles of HKFRS 15.

The fair value of financial guarantees is determined based on the present value of the difference in cash flows between the contractual payments required under the debt instrument and the payments that would be required without the guarantee, or the estimated amount that would be payable to a third party for assuming the obligations.

Where guarantees in relation to loans or other payables of associates are provided for no compensation, the fair values are accounted for as contributions and recognised as part of the cost of the investment.

#### (iii) Equity instruments

An equity instrument is any contract that evidence a residual interest in the assets of an entity after deducting all of its liabilities.

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (n) Revenue recognition

Revenue is recognised when control over a product or service is transferred to the customer, at the amount of promised consideration to which the Group is expected to be entitled, excluding those amounts collected on behalf of third parties. Revenue excludes value added tax or other sales taxes and is after deduction of any trade discounts.

#### (i) Revenue from provision of services

Revenue is recognised when or as the control of services is transferred to the customer. Depending on the terms of the contract and the laws that apply to the contract, control of services may be transferred over time or at a point in time. Control of the services is transferred over time if the Group's performance:

- provides all of the benefits received and consumed simultaneously by the customer;
- creates and enhances an asset that the customer control as the Group performs; or
- does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

Revenue is recognised over the period of the contract by reference to the progress towards complete satisfaction of the performance obligation.

The progress towards complete satisfaction of the performance obligation is measured based on the direct measurements of the value of individual service transferred by the Group to customer, by reference to the cost incurred to date of each individual project.

When either party to a contract has performed, the Group presents the contract in the consolidated statement of financial position as a contract asset or a contract liability, depending on the relationship between the entity's performance and the customer's payment.

If a customer pays consideration or the Group has a right to an amount of consideration that is unconditional, before the Group transfers services to the customer, the Group presents the contract as a contract liability when the payment is made or a receivable is recorded (whichever is earlier). A contract liability is the Group's obligation to transfer services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

A receivable is recorded when the Group has an unconditional right to consideration. A right to consideration is unconditional if only the passage of time is required before payment of that consideration is due.

Services fee income from solution services on front office and back office systems, managed cloud services and other related services are recognised as a performance obligation satisfied over time when the related services are rendered.

The Group provides installation and customisation services to its customers through contracts with customers. Services revenue are recognised as a performance obligation satisfied over time as the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced.

Management fee income is recognised as a performance obligation satisfied over time when the services are rendered.

#### (ii) Revenue from the sales of hardware and software products are recognised when control of the goods has been transferred which generally coincides with the time when the goods are delivered and the title has passed to the customers. Following delivery, the customer has the primary responsibility when on selling the goods and bears the risks of obsolescence and loss in relation to the goods. A receivable is recognised by the Group when the goods are delivered to the customer as this represents the point in time at which the right to consideration becomes unconditional, as only the passage of time is required before payment is due.

#### (iii) Interest income is recognised on a time-proportion basis using the effective interest method.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (n) Revenue recognition (cont'd)

*Applied prior to 1 January 2018*

Revenue is measured at the fair value of the consideration received or receivable and is recognised when it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably.

- (i) Services fee income from solution services on front office and back office systems, managed cloud services and other related services are recognised when the related services are rendered.
- (ii) Services fee income from installation and customisation services are recognised when the related services are rendered and accepted by customers.
- (iii) Management fee income is recognised when the services are rendered.
- (iv) Revenue from the sales of hardware and software products are recognised on the transfer of significant risks and rewards of ownership, which generally coincides with the time when the goods are delivered and the title has passed to the customers.
- (v) Interest income is recognised on a time-proportion basis using the effective interest method.

### (o) Employee benefits

#### (i) Employee leave entitlements

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the end of the reporting period.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### (ii) Pension obligations

The Group contributes to defined contribution retirement schemes which are available to all employees. Contributions to the schemes by the Group and employees are calculated as a percentage of employees' basic salaries. The retirement benefit scheme cost charged to profit or loss represents contributions payable by the Group to the funds.

#### (iii) Termination benefits

Termination benefits are recognised at the earlier of the dates when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs and involves the payment of termination benefits.

### (p) Taxation

Income tax represents the sum of the current tax and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit recognised in profit or loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses or unused tax credits can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and interests in joint arrangements, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.



## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (p) Taxation (cont'd)

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, based on tax rates that have been enacted or substantively enacted by the end of the reporting period. Deferred tax is recognised in profit or loss, except when it relates to items recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

### (q) Related parties

A related party is a person or entity that is related to the Group.

(A) A person or a close member of that person's family is related to the Group if that person:

- (i) has control or joint control over the Group;
- (ii) has significant influence over the Group; or
- (iii) is a member of the key management personnel of the Company or of a parent of the Company.

(B) An entity is related to the Group (reporting entity) if any of the following conditions applies:

- (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
- (iii) Both entities are joint ventures of the same third party.
- (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
- (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group. If the Group is itself such a plan, the sponsoring employers are also related to the Group.
- (vi) The entity is controlled or jointly controlled by a person identified in (A).
- (vii) A person identified in (A)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
- (viii) The entity, or any member of the group of which it is a part, provides key management personnel services to the reporting entity or to the parent of reporting entity.

### (r) Impairment of non-financial assets

The carrying amounts of non-financial assets are reviewed at each reporting date for indications of impairment and where an asset is impaired, it is written down as an expense through the consolidated statement of profit or loss to its estimated recoverable amount. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. If this is the case, recoverable amount is determined for the cash-generating unit to which the asset belongs. Recoverable amount is the higher of value in use and the fair value less costs of disposal of the individual asset or the cash-generating unit.

Value in use is the present value of the estimated future cash flows of the asset/cash-generating unit. Present values are computed using pre-tax discount rates that reflect the time value of money and the risks specific to the asset/cash-generating unit whose impairment is being measured.

Impairment losses for cash-generating units are allocated first against the goodwill of the unit and then pro rata amongst the other assets of the cash-generating unit. Subsequent increases in the recoverable amount caused by changes in estimates are credited to profit or loss to the extent that they reverse the impairment.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (s) Impairment of financial assets and contract assets

The Group assesses on a forward looking basis the ECL associated with its financial assets measured at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

The Group always recognise lifetime ECL for trade receivables and contract assets. The ECL are a probability-weighted estimates of credit losses (i.e. the present value of all cash shortfalls) over the expected life and the financial assets and are estimated using a provision matrix based on historical observed default rates over the expected life of the trade receivables and contract assets with similar credit risk characteristics and is adjusted for forward looking estimates. At every reporting date the historical observed default rates are updated and changed in the forward looking estimates are analysed.

For trade receivables and contract assets, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

Impairment on other receivables is measured as either 12-month expected credit losses or lifetime expected credit loss, depending on whether there has been a significant increase in credit risk since initial recognition. If a significant increase in credit risk of a receivable has occurred since initial recognition, then impairment is measured as lifetime expected credit losses.

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

#### *Significant increase in credit risk*

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Group's debtors operate, obtained from economic expert reports, financial analysts, governmental bodies, relevant think-tanks and other similar organisations, as well as consideration of various external sources of actual and forecast economic information that relate to the Group's core operations.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk for a particular financial instrument;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- significant increases in credit risk on other financial instruments of the same debtor;
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

Despite the foregoing, the Group assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if:

- (i) The financial instrument has a low risk of default,
- (ii) The debtor has a strong capacity to meet its contractual cash flow obligations in the near term, and
- (iii) Adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (s) Impairment of financial assets and contract assets (cont'd)

#### *Significant increase in credit risk (cont'd)*

The Group considers a financial asset to have low credit risk when the asset has external credit rating of "investment grade" in accordance with the globally understood definition or if an external rating is not available, the asset has an internal rating of "performing". Performing means that the counterparty has a strong financial position and there is no past due amounts.

For financial guarantee contracts, the date that the Group becomes a party to the irrevocable commitment is considered to be the date of initial recognition for the purposes of assessing the financial instrument for impairment. In assessing whether there has been a significant increase in the credit risk since initial recognition of a financial guarantee contracts, the Group considers the changes in the risk that the specified debtor will default on the contract.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

#### *Definition of default*

The Group considers the following as constituting an event of default for internal credit risk management purposes as historical experience indicates that receivables that meet either of the following criteria are generally not recoverable.

- when there is a breach of financial covenants by the counterparty; or
- information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above analysis, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

#### *Credit-impaired financial assets*

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- significant financial difficulty of the issuer or the counterparty;
- a breach of contract, such as a default or past due event;
- the lender(s) of the counterparty, for economic or contractual reasons relating to the counterparty's financial difficulty, having granted to the counterparty a concession(s) that the lender(s) would not otherwise consider; or
- it is becoming probable that the counterparty will enter bankruptcy or other financial reorganization; or
- The disappearance of an active market for that financial asset because of financial difficulties.

#### *Write-off policy*

The Group writes off a financial asset when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, including when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade receivables, when the amounts are over two years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (s) Impairment of financial assets and contract assets (cont'd)

#### *Measurement and recognition of ECL*

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. As for the exposure at default, for financial assets, this is represented by the assets' gross carrying amount at the reporting date; for financial guarantee contracts, the exposure includes the amount drawn down as at the reporting date, together with any additional amounts expected to be drawn down in the future by default date determined based on historical trend, the Group's understanding of the specific future financing needs of the debtors, and other relevant forward-looking information.

For financial assets, the expected credit loss is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

For a financial guarantee contract, as the Group is required to make payments only in the event of a default by the debtor in accordance with the terms of the instrument that is guaranteed, the expected loss allowance is the expected payments to reimburse the holder for a credit loss that it incurs less any amounts that the Group expects to receive from the holder, the debtor or any other party.

If the Group has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the Group measures the loss allowance at an amount equal to 12-month ECL at the current reporting date, except for assets for which simplified approach was used.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account.

#### *Applied prior to 1 January 2018*

At the end of each reporting period, the Group assesses whether its financial assets are impaired, based on objective evidence that, as a result of one or more events that occurred after the initial recognition, the estimated future cash flows of the (group of) financial asset(s) have been affected.

For trade receivables that are assessed not to be impaired individually, the Group assesses them collectively for impairment, based on the Group's past experience of collecting payments, an increase in the delayed payments in the portfolio, observable changes in economic conditions that correlate with default on receivables, etc.

The carrying amount of trade receivables is reduced through the use of an allowance account and subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

For all other financial assets, the carrying amount is directly reduced by the impairment loss.

For financial assets measured at amortised cost, if the amount of the impairment loss decreases in a subsequent period and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed (either directly or by adjusting the allowance account for trade receivables) through profit or loss. However, the reversal must not result in a carrying amount that exceeds what the amortised cost of the financial asset would have been had the impairment not been recognised at the date the impairment is reversed.

### (t) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group has a present legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditures expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow is remote.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 4. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### (u) Events after the reporting period

Events after the reporting period that provide additional information about the Group's position at the end of the reporting period or those that indicate the going concern assumption is not appropriate are adjusting events and are reflected in the consolidated financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

## 5. CRITICAL JUDGEMENTS AND KEY ESTIMATES

### Critical judgements in applying accounting policies

In the process of applying the accounting policies, the directors have made the following judgement that has the most significant effect on the amounts recognised in the consolidated financial statements (apart from those involving estimations, which are dealt with below).

#### *Joint control assessment*

The Group shares 49% of the results of its joint arrangements. The directors have determined that the Group has joint control over these arrangements as under the contractual agreements, it appears that unanimous consent is required from all parties to the agreements for all relevant activities.

### Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

### (a) Property, plant and equipment and depreciation

The Group determines the estimated useful lives, residual values and related depreciation charges for the Group's property, plant and equipment. This estimate is based on the historical experience of the actual useful lives and residual values of property, plant and equipment of similar nature and functions. The Group will revise the depreciation charge where useful lives and residual values are different to those previously estimated, or it will write-off or write-down technically obsolete or non-strategic assets that have been abandoned.

The carrying amount of property, plant and equipment as at 31 December 2018 was approximately HK\$367,000 (2017: HK\$482,000).

### (b) Impairment loss on investment in a subsidiary

The Company evaluates annually whether impairment loss should be recognised for its investment in a subsidiary. This evaluation requires use of estimates. Where the actual result is different from the original estimate, such difference will impact the carrying amount of the investment in a subsidiary in the year in which such estimate has been changed.

As at 31 December 2018, no impairment loss on investment in a subsidiary was required.

### (c) Revenue and profit recognition

As explained in policy note 4(n) revenue from provision of installation and customisation services are recognised over time. Such revenue and profit recognition on uncompleted projects is dependent on estimating the total outcome of the contract, as well as the work done to date. Based on the Group's recent experience, the Group has made estimates of the point at which it considered the work was sufficiently advanced such that the outcome of the contract can be reasonably measured. Until this point is reached the related contract assets disclosed in note 19 not include profit which the Group might eventually realise from the work done to date. In addition, actual outcomes in terms of total cost or revenue may be higher or lower than estimated at the end of the reporting period, which would affect the revenue and profit recognised in future years as an adjustment to the amounts recorded to date.

During the year, approximately HK\$6,409,000 (2017: HK\$4,560,000) of revenue from installation and customisation services was recognised.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 5. CRITICAL JUDGEMENTS AND KEY ESTIMATES (CONT'D)

### Key sources of estimation uncertainty (cont'd)

#### (d) Impairment of trade receivables and contract assets

Prior to the adoption of HKFRS 9 on 1 January 2018, the management of the Group assesses at the end of each reporting period whether there is any objective evidence that trade receivables and contract assets are impaired. The provision policy for bad and doubtful debts of the Group is based on the evaluation of collectability and aging analysis of accounts and on management's judgement. A considerable amount of judgement is required in assessing the ultimate realisation of trade receivables and contract assets, including the current creditworthiness and the past collection history of each customer. If the financial conditions of customers of the Group were to deteriorate, resulting in an impairment of their ability to make payments, additional allowance may be required.

As at 31 December 2017, the carrying amount of trade receivables is approximately HK\$5,477,000.

Since the adoption of HKFRS 9 on 1 January 2018, the management of the Group estimates the amount of impairment loss for ECL on trade receivables and contract assets based on the credit risk of trade receivables and contract assets. The amount of the impairment loss based on ECL model is measured as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition. Where the future cash flows are less than expected, or being revised downward due to changes in facts and circumstances, a material impairment loss may arise.

As at 31 December 2018, the carrying amount of trade receivables and contract assets is approximately HK\$5,608,000 (net of allowance for doubtful debts of approximately HK\$75,000) and HK\$204,000 respectively.

## 6. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: foreign currency risk, credit risk, liquidity risk and interest rate risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

#### (a) Foreign currency risk

The Group has minimal exposure to foreign currency risk as most of its business transactions, assets and liabilities are principally denominated in Hong Kong dollars, Renminbi and United States dollars. The Hong Kong dollar is currently closely aligned to the United States dollar. The Group considered the weakened and strengthened Renminbi against HK\$ with all other variables held constant, the effect to the profit after tax for the year is insignificant.

The Group currently does not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. The Group will monitor its foreign currency exposure closely and will consider hedging significant foreign currency exposure should the need arise.

#### (b) Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss.

The credit risk of the Group is primarily attributable to its trade and other receivables, contract assets, amount due from a joint venture and bank and cash balances.

The Group has no significant concentrations of credit risk.

In respect of trade receivables and contract assets, individual credit evaluations are performed on all customers. These evaluations focus on the customers' financial position, past history of making payments and take into account information specific to the customers as well as pertaining to the economic environment in which the customer operates. Monitoring procedures have been implemented to ensure that follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual trade receivable and contract asset balances at the end of each reporting period to ensure adequate impairment losses are made for irrecoverable amounts.

The Group always measures the loss allowance for trade receivables and contract assets at an amount equal to lifetime expected credit loss. The expected credit losses on trade receivables and contract assets are estimated using a simplified method. The Group has assessed that the expected credit losses for trade receivables and contract assets based on individually significant customer or the ageing of customers collectively that are not individually significant.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 6. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (b) Credit risk (cont'd)

The following table provides information about the Group's exposure to credit risk and ECLs for trade receivables and contract assets, as at 31 December 2018:

	Expected loss rate %	Gross carrying amount HK\$'000	Loss allowance HK\$'000
Not past due	0.00%	204	–
0-30 days	0.24%	2,382	6
31-60 days	0.36%	1,047	4
61-90 days	0.82%	169	1
91-120 days	1.88%	718	14
More than 120 days	3.69%	1,367	50
		5,887	75

Expected loss rates are based on actual loss experience over the past four years. These rates are adjusted to reflect differences between economic conditions during the period over which the historic data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables.

For other receivables and amount due from joint venture, the management makes periodic collective assessments as well as individual assessment on the recoverability of other receivables and amount due from joint venture. The Group has assessed that the expected credit losses for other receivables and amount due from joint venture are not material under the 12-month expected credit losses method. Thus no loss allowance was recognised during the year.

The credit risk on bank and cash balances is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

#### *Applied prior to 1 January 2018*

Prior to 1 January 2018, an impairment loss was recognised only when there was objective evidence of impairment. At 31 December 2017, no trade receivables were determined to be impaired. The aging analysis of trade debtors that were not considered to be impaired was as follows:

	2017 HK\$'000
Neither past due nor impaired	3,672
1-90 days past due	880
Over 90 days past due	925
	1,805

Receivables that were neither past due nor impaired related to a wide range of customers for whom there was no recent history of default.

Receivables that were past due but not impaired related to a number of independent customers that had a good track record with the Group. Based on past experience, management believed that no impairment allowance was necessary in respect of these balances as there had been no significant change in credit quality and the balances were still considered fully recoverable.

The credit risk on amount due from a joint venture is closely monitored by the directors.

The credit risk on bank balances is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 6. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (b) Credit risk (cont'd)

Movement in the loss allowance account in respect of trade receivables and contract assets during the year is as follows:

	2018 HK\$'000	2017 HK\$'000
At 1 January	–	–
Impairment losses recognised for the year	75	–
At 31 December	75	–

#### (c) Liquidity risk

The Group's policy is to regularly monitor current and expected liquidity requirements to ensure that it maintains sufficient reserves of cash to meet its liquidity requirements in the short and longer term.

The maturity analysis based on contractual undiscounted cash flows of the Group's non-derivative financial liabilities is as follows:

	On demand HK\$'000	Less than 1 year HK\$'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
<b>At 31 December 2018</b>						
Trade and other payables	–	8,093	–	–	–	8,093
Financial guarantee	13,878	–	–	–	–	13,878
	13,878	8,093	–	–	–	21,971
<b>At 31 December 2017</b>						
Trade and other payables	–	6,874	–	–	–	6,874
Financial guarantee	16,620	–	–	–	–	16,620
	16,620	6,874	–	–	–	23,494

The amounts included above for a financial guarantee contract are the maximum amounts the Group could be required to settle under the arrangement for the full guaranteed amount if that amount is claimed by the counterparty to the guarantee. Based on expectations at the end of each year, the Group considers that it is more likely than not that no amount will be payable under the arrangement. However, this estimate is subject to change depending on the probability of the counterparty claiming under the guarantee which is a function of the likelihood that the financial receivables held by the counterparty which are guaranteed suffer credit losses.

#### (d) Interest rate risk

The Group's exposure to interest rate risk arises from its bank deposits. These deposits bear interests at variable rates varied with the then prevailing market condition. The Group does not have significant exposure on interest rate risk. Except as stated above, the Group has no other interest-bearing assets and liabilities as at the end of the reporting period, its income and operating cash flows are substantially independent of changes in variable interest rates.

#### (e) Categories of financial instruments of the Group as at 31 December

	2018 HK\$'000	2017 HK\$'000
<b>Financial assets:</b>		
Financial assets at amortised cost	30,112	–
Loans and receivables (including cash and cash equivalents)	–	30,105
<b>Financial liabilities:</b>		
Financial liabilities at amortised cost	8,093	4,924



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 6. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (f) Fair values

The carrying amounts of the Group's financial assets and financial liabilities as reflected in the consolidated statement of financial position approximate their respective fair values.

### 7. REVENUE

#### (a) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or service line for the year is as follows:

	2018 HK\$'000	2017 HK\$'000
Front office solution service income	28,235	27,563
Back office solution service income	12,295	11,907
Installation and customisation services income	6,409	4,560
Managed cloud service income	3,074	2,231
Others	3,278	2,404
	<b>53,291</b>	<b>48,665</b>

The Group derives revenue from the transfer of goods and services in Hong Kong over time and at a point in time for the year ended 31 December 2018 as follows:

	2018 HK\$'000
<i>Products and services transferred at a point in time</i>	
Others	1,795
<i>Products and services transferred over time</i>	
Front office solution service income	28,235
Back office solution service income	12,295
Installation and customisation services income	6,409
Managed cloud service income	3,074
Others	1,483
Total	<b>53,291</b>

### 8. OTHER INCOME

	2018 HK\$'000	2017 HK\$'000
Interest income on bank deposits	18	–*
Management fees from a joint venture	85	94
	<b>103</b>	<b>94</b>

\* Represents amount less than HK\$1,000.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 9. SEGMENT INFORMATION

During the year, all of the Group's contract revenue has been generated from the sale of computer products, provision of contracted trading solutions and development of electronics trading systems for brokerage.

The Group has one reportable segment which is the provision of services to the Group's customers. Information reported to the Group's chief operating decision maker, for the purpose of resources allocation and assessment of the Group's performance, is focused on the operating results of the Group as a whole as the Group's resources are integrated and no discrete financial information is available. Accordingly, no segment analysis or information about the Group's services is presented.

All of the Group's revenue from external customers and assets was generated from and located in Hong Kong during the year.

During the year, no individual customer contributes over 10% of the total revenue of the Group.

### 10. INCOME TAX EXPENSE

Income tax has been recognised in profit or loss as follows:

	2018 HK\$'000	2017 HK\$'000
Current tax – Hong Kong Profits Tax		
Provision for the year	2,572	2,481
Over-provision in prior years	(85)	(254)
	<b>2,487</b>	<b>2,227</b>

The provision for Hong Kong Profits Tax is calculated at a rate of 16.5% on the estimated assessable profit for the year.

On 21 March 2018, the Inland Revenue (Amendment) (No. 7) Bill 2017, which introduces a two-tiered profits tax regime, was substantively enacted. Under the two-tiered profits tax regime, the first HK\$2 million of assessable profits of qualifying corporations will be taxed at 8.25% with effect from the year assessment 2018/2019. Profits above HK\$2 million will continue to be subject to the tax rate of 16.5%.

The reconciliation between the income tax expense and the product of profit before tax multiplied by the Hong Kong Profits Tax rate is as follows:

	2018 HK\$'000	2017 HK\$'000
Profit before tax	3,369	12,104
Tax at the domestic income tax rate of 16.5%	556	1,997
Income tax on concessionary rate (note 10(i))	(165)	–
Tax effect of expenses that are not deductible	2,169	466
Tax effect of income that is not taxable	(3)	–*
Tax effect of temporary differences not recognised	15	18
Over-provision in prior year	(85)	(254)
Income tax expense	<b>2,487</b>	<b>2,227</b>

Note:

- (i) For the year of assessment 2018/2019, a two-tiered profits tax rates was introduced of which one subsidiary of the Group can elect 8.25% tax rate for its first assessable profits of HK\$2,000,000.

\* Represents amount less than HK\$1,000.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 11. PROFIT FOR THE YEAR

The Group's profit for the year is stated after charging the following:

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
Auditor's remuneration	590	243
Cost of inventories sold	1,391	367
Depreciation	193	225
Impairment losses on trade receivables	75	–
Listing expenses	12,920	2,722
Operating lease charges on land and buildings	2,019	2,106

### 12. SALARIES AND EMPLOYEE BENEFITS EXPENSE (INCLUDING DIRECTORS' EMOLUMENTS)

	<b>2018</b>	2017
	<b>HK\$'000</b>	HK\$'000
Salaries, bonuses and allowances (including directors' emoluments)	19,447	18,894
Retirement benefit scheme contributions (note 12(a))	464	452
	<b>19,911</b>	19,346

Note:

(a) Retirement benefit scheme contributions

The Group operates a mandatory provident fund scheme (the "MPF Scheme") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for all qualifying employees in Hong Kong. The Group's contributions to the MPF Scheme are calculated at 5% of the salaries and wages subject to a monthly maximum amount of HK\$1,500 per employee and vest fully with employees when contributed into the MPF Scheme.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 12. SALARIES AND EMPLOYEE BENEFITS EXPENSE (INCLUDING DIRECTORS' EMOLUMENTS) (CONT'D)

(b) The remuneration of each director is as follows:

Name of director	Fees HK\$'000	Salaries, bonuses and allowances HK\$'000	Retirement benefit scheme HK\$'000	Total HK\$'000
<b>For the year ended 31 December 2018</b>				
<b>Executive directors</b>				
Mr. Chan Lap Tak, Douglas	–	1,633	18	1,651
Mr. Lo Chi Ho	–	1,592	18	1,610
<b>Independent non-executive directors</b>				
Mr. Chan Chi Kwong Dickson, (note 12(b)(i))	–	–	–	–
Mr. Liu Kin Sing (note 12(b)(i))	–	–	–	–
Mr. Au Yeung Po Fung (note 12(b)(i))	–	–	–	–
Total for 2018	–	3,225	36	3,261
<b>For the year ended 31 December 2017</b>				
<b>Executive directors</b>				
Mr. Chan Lap Tak, Douglas	–	1,638	18	1,656
Mr. Lo Chi Ho	–	1,535	18	1,553
<b>Independent non-executive directors</b>				
Mr. Chan Chi Kwong Dickson, (note 12(b)(i))	–	–	–	–
Mr. Liu Kin Sing (note 12(b)(i))	–	–	–	–
Mr. Au Yeung, Po Fung (note 12(b)(i))	–	–	–	–
Total for 2017	–	3,173	36	3,209

Note:

(i) Appointed on 19 June 2018.

There was no arrangement under which a director waived or agreed to waive any remuneration during the year.

#### (c) Five highest paid individuals

The five highest paid individuals in the Group during the year included two (2017: two) directors whose emoluments are reflected in the analysis presented above. The emoluments of the remaining three (2017: three) highest paid individuals are set out below:

	2018 HK\$'000	2017 HK\$'000
Basic salaries, bonus and allowances	4,242	4,425
Retirement benefit scheme contributions	53	54
	4,295	4,479

The emoluments of the remaining individuals with highest emoluments fell within the following bands:

	2018 HK\$'000	2017 HK\$'000
Nil to HK\$1,000,000	–	–
HK\$1,000,001 to HK\$1,500,000	1	1
HK\$1,500,001 to HK\$2,000,000	2	2

No emoluments were paid by the Group to any of the directors or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office during the years ended 31 December 2018 and 2017.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 12. SALARIES AND EMPLOYEE BENEFITS EXPENSE (INCLUDING DIRECTORS' EMOLUMENTS) (CONT'D)

#### (d) Directors' material interests in transactions, arrangements or contracts

During the year, the Group entered into the following transactions with the following companies in which the directors have beneficial interest.

Name	Nature	2018 HK\$'000	2017 HK\$'000
T G Securities Limited ("TG")	Service income received	2,761	2,214
Winner Star Technology Limited ("Winner Star")	Management fee received	85	94
深圳易博科金融工程系統有限公司 Shenzhen Yiboke Financial Engineering Systems Company Limited ("Shenzhen Yiboke")	Technical support services fee paid	2,683	2,628
Brilliant Technology Limited ("Brilliant")	Technical support services fee paid	5,943	5,000
Easy System Design Company Limited ("Easy System")	Rental expenses paid	1,620	1,620

Mr. Chan Lap Tak, Douglas is interested in the aforesaid transactions to the extent that he is a beneficial shareholder of TG, Easy System, Shenzhen Yiboke, Winner Star and Brilliant. Mr. Lo Chi Ho is interested in the aforesaid transactions to the extent that he is a beneficial shareholder of Easy System and beneficial shareholder and director of Winner Star. Mr. Chan and Mr. Lo are beneficial shareholders of Winner Star because (i) Mr. Chan and Mr. Lo have direct or indirect shareholding on the Company and (ii) eBroker Systems Limited ("eBroker Systems") which is an indirect wholly-owned subsidiary of the Company, holds 49% equity interest in Winner Star.

Save for the aforementioned transactions, no other significant transactions, arrangements and contracts to which the Company was a party and in which a director of the Company and other director's connected party had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### 13. DIVIDENDS

No dividend had been paid or declared by the Company during the year ended 31 December 2018 (2017: HK\$ Nil).

### 14. EARNINGS PER SHARE

The calculation of the basic earnings per share is based on the following:

	2018 HK\$'000	2017 HK\$'000
<b>Earnings</b>		
Profit attributable to owners of the Company	882	9,877
	'000	'000
<b>Number of shares</b>		
Weighted average number of ordinary shares for the purpose of calculating basic earnings per share	1,000,000	1,000,000

The weighted average number of ordinary shares for the purpose of basic earnings per share has been adjusted for the share subdivision on 22 January 2019 (details of the share subdivision are disclosed in note 31(a)).

No diluted earnings per share is calculated for the years ended 31 December 2018 and 2017 as there was no potential diluted ordinary share in existence.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 15. PROPERTY, PLANT AND EQUIPMENT

	Computer software HK\$'000	Furniture and fixtures HK\$'000	Office equipment HK\$'000	Computer equipment HK\$'000	Total HK\$'000
<b>Cost</b>					
At 1 January 2017	17,000	998	950	4,306	23,254
Additions	–	–	–	237	237
At 31 December 2017 and 1 January 2018	17,000	998	950	4,543	23,491
Additions	–	–	–	78	78
At 31 December 2018	17,000	998	950	4,621	23,569
<b>Accumulated depreciation</b>					
At 1 January 2017	17,000	998	950	3,836	22,784
Charge for the year	–	–	–	225	225
At 31 December 2017 and 1 January 2018	17,000	998	950	4,061	23,009
Charge for the year	–	–	–	193	193
At 31 December 2018	17,000	998	950	4,254	23,202
<b>Carrying amount</b>					
At 31 December 2018	–	–	–	367	367
At 31 December 2017	–	–	–	482	482

### 16. INVESTMENTS IN SUBSIDIARIES

Particulars of the subsidiaries as at 31 December 2018 are as follows:

Name	Place of incorporation/ registration and operation	Issued and paid up capital	Percentage of ownership interest/voting power/profit sharing		Principal activities
			Direct	Indirect	
eBrokerSys (BVI) Limited ("eBroker (BVI)")	British Virgin Islands	2 ordinary shares of US\$2	100%		Investment holding
eBroker Systems	Hong Kong	5,913,488,372 ordinary shares of HK\$48,631,819		100%	Investment holding, selling of computer products, provision of automated trading solutions and development of the electronics trading systems for the brokerage
eBroker Systems (HK) Limited	Hong Kong	300,000 ordinary shares of HK\$300,000		100%	Provision of electronics trading systems for the brokerage and computer maintenance services

### 17. INVESTMENTS IN A JOINT VENTURE

	2018 HK\$'000	2017 HK\$'000
Unlisted investment: Share of net assets	5	5

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 17. INVESTMENTS IN A JOINT VENTURE (CONT'D)

Details of the Group's joint venture as at 31 December 2018 are as follows:

Name	Place of incorporation	Issued and paid up capital	Percentage of ownership interest/profit sharing	Principal activities
Winner Star	Hong Kong	10,000 ordinary shares of HK\$10,000	49%	Provision of market data

## 18. INVENTORIES

As at 31 December 2018 and 2017, all of the Group's inventories represented finished goods.

## 19. CONTRACT ASSETS AND CONTRACT LIABILITIES

### (a) Contract assets

Details of contract assets as at 31 December:

	2018 HK\$'000	2017 HK\$'000
Contract assets related to provision of services	204	—
	2018 HK\$'000	2017 HK\$'000
Receivables from contracts with customers within the scope of HKFRS 15, which are included in "Trade and other receivables"	850	—

The contract assets represent the Group's rights to consideration for work completed but not billed as at 31 December 2018. The contract assets are transferred to trade receivables when the rights become unconditional other than passage of time. Contract assets increased in 2018 was primarily due to more ongoing installation services at 31 December 2018.

### (b) Contract liabilities

The Group has recognised the following revenue-related contract liabilities:

	31 December 2018 HK\$'000	1 January 2018 HK\$'000	31 December 2017 HK\$'000
Contract liabilities related to provision of services	1,595	1,950	—

The contract liabilities represent the advanced consideration received from customers for which revenue is recognised based on the progress toward complete satisfaction of the related services. The decrease in contract liabilities in 2018 was mainly due to completion of installation projects which were included in the contract liabilities at the beginning of the year.

The following table shows the revenue recognised during the year related to carried-forward contract liabilities:

	2018 HK\$'000	2017 HK\$'000
Revenue recognised that was included in the balance of contract liabilities at 1 January 2018	—	—
Revenue from provision of services	1,552	—

The amount of billings in advance of performance received that is expected to be recognised as income after more than one year is approximately HK\$253,000 (2017: HK\$398,000).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 19. CONTRACT ASSETS AND CONTRACT LIABILITIES (CONT'D)

(b) Contract liabilities (cont'd)

Movements in contract liabilities:

	2018 HK\$'000
Balance at 1 January	–
Reclassification from trade and other payables	1,950
Decrease in contract liabilities as a result of recognising revenue during the year was included in the contract liabilities at the beginning of the year	(1,552)
Increase in contract liabilities as a result of billing in advance of installation and customisation services	1,197
Balance at 31 December	1,595

(c) Unsatisfied contracts related to provision of services as at 31 December

	2018 HK\$'000
Expected to be recognised within one year	2,508
Expected to be recognised after one year	253

### 20. TRADE AND OTHER RECEIVABLES

	2018 HK\$'000	2017 HK\$'000
Trade receivables*	5,683	5,477
Impairment losses on trade receivables	(75)	–
	5,608	5,477
Prepayments, deposits and other receivables**	6,085	1,957
	11,693	7,434

\* Included in the trade receivables as at 31 December 2018 is approximately HK\$340,000 (2017: HK\$342,000) of trade receivables due from a company in which Mr Chan Lap Tak Douglas has beneficial interests.

\*\* Included in the prepayments, deposits and other receivables as at 31 December 2018 is Nil (2017: HK\$190,000) of technical support services fee prepaid to a related company in which Mr Chan Lap Tak Douglas has beneficial interests.

The Group's trading terms with customers are due upon presentation of invoices. However, as the Group seeks to develop long-term relationship with its customers, it may allow an average credit period of 60 days to its customers, depending on the creditworthiness of customers and the existing relationships with the Group. The Group seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by the directors.

The ageing analysis of trade receivables, based on the invoice date, and net of allowance is as follows:

	2018 HK\$'000	2017 HK\$'000
0 to 30 days	2,376	2,584
31 to 60 days	1,043	1,088
61 to 90 days	168	365
91 to 120 days	704	381
Over 120 days	1,317	1,059
	5,608	5,477

The carrying amounts of the trade receivables are denominated in Hong Kong dollars.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 20. TRADE AND OTHER RECEIVABLES (CONT'D)

The carrying amounts of the prepayments, deposits and other receivables are denominated in the following currencies:

	2018 HK\$'000	2017 HK\$'000
Hong Kong dollars	6,085	1,767
Renminbi	–	190
	<b>6,085</b>	<b>1,957</b>

### 21. DUE FROM A JOINT VENTURE

Name	As at 31 December 2018 HK\$'000	As at 1 January 2018 HK\$'000	Maximum amount outstanding during the year HK\$'000
Winner Star	97	94	97

The amount due is unsecured, interest-free and repayable on demand. The amount due is trade nature and denominated in Hong Kong dollars.

### 22. PLEDGED BANK DEPOSITS AND CASH AND CASH EQUIVALENTS

	2018 HK\$'000	2017 HK\$'000
Cash on hand	–*	3
Cash at bank	18,971	24,035
Cash and cash equivalents	18,971	24,038
Pledged bank deposits	5,000	–
	<b>23,971</b>	<b>24,038</b>

At 31 December 2018, the Group's pledged bank deposits represented deposits pledged to a bank to secure overdraft facilities granted to the Group to the extent of HK\$5,000,000 (2017: Nil). The pledged bank deposits are interest bearing at fixed rate of 0.45% per annum and denominated in HK\$. No banking facilities were utilised by the Group as at 31 December 2018.

\* Represents amount less than HK\$1,000.

The cash and cash equivalents of the Group are denominated in the following currencies:

	2018 HK\$'000	2017 HK\$'000
US\$	18,607	23,674
HK\$	364	364
	<b>18,971</b>	<b>24,038</b>

### 23. DEFERRED TAX

The following are the major deferred tax liabilities recognised by the Group.

	Accelerated tax depreciation HK\$'000
At 1 January 2017, 31 December 2017, 1 January 2018 and 31 December 2018	83

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 24. TRADE AND OTHER PAYABLES

	2018 HK\$'000	2017 HK\$'000
Trade payables	297	350
Accruals and other payables	7,796	4,574
Receipt in advance	–	1,950
	<b>8,093</b>	<b>6,874</b>

The ageing analysis of trade payables based on the date of receipt of goods or services, is as follows:

	2018 HK\$'000	2017 HK\$'000
0 to 30 days	162	209
31 to 60 days	62	67
61 to 90 days	37	21
Over 90 days	36	53
	<b>297</b>	<b>350</b>

The carrying amounts of the Group's trade payables are denominated in the following currencies:

	2018 HK\$'000	2017 HK\$'000
Renminbi	150	124
Hong Kong dollars	147	171
US dollars	–	55
	<b>297</b>	<b>350</b>

### 25. SHARE CAPITAL

#### The Group

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to maximise the return to the shareholders through the optimisation of the debt and equity balance. At 31 December 2018, the ratio of the Group's total liabilities over its total assets was 27.6% (2017: 22%).

The Group reviews the capital structure frequently by considering the cost of capital and the risks associated with each class of capital. The Group will balance its overall capital structure through the payment of dividends, new share issues and share buy-backs as well as the issue of new debts, redemption of existing debts or selling assets to reduce debts.

The Group is not subject to any externally imposed capital requirements during the years ended 31 December 2018 and 2017.

#### The Company

	Number of shares '000	Amount HK\$'000
Authorised:		
Ordinary shares of HK\$0.01 each		
At 1 January 2017, 31 December 2017 and 1 January 2018	100,000	1,000
Increase in authorised capital (note 25(i))	400,000	4,000
At 31 December 2018	500,000	5,000
Issued and fully paid:		
Ordinary shares of HK\$0.01 each		
At 1 January 2017, 31 December 2017, 1 January 2018 and 31 December 2018	100,000	1,000

Note:

- (i) On 19 June 2018, the authorised share capital of the Company was increased from HK\$1,000,000 divided into 100,000,000 shares of HK\$0.01 each to HK\$5,000,000 divided into 500,000,000 shares of HK\$0.01 each by the creation of additional 400,000,000 shares of HK\$0.01 each, each ranking pari passu with the shares then in issue in all respects.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 26. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY

(a) Statement of financial position of the Company

	Note	2018 HK\$'000	2017 HK\$'000
<b>Non-current assets</b>			
Investment in a subsidiary		13,651	13,651
<b>Capital and reserves</b>			
Share capital	25	1,000	1,000
Share premium	27(b)	12,651	12,651
<b>Total Equity</b>		<b>13,651</b>	<b>13,651</b>

Approved by the Board of Directors on 25 March 2019 and are signed on its behalf by:

**Chan Lap Tak, Douglas**  
*Director*

**Lo Chi Ho**  
*Director*

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

### 26. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY (CONT'D)

#### (b) Reserve movement of the Company

	Share premium HK\$'000
At 1 January 2017, 31 December 2017, 1 January 2018 and 31 December 2018	12,651

### 27. RESERVES

#### (a) The Group

The amounts of the Group's reserves and movements therein are presented in the consolidated statement of profit or loss and other comprehensive income and consolidated statement of changes in equity.

#### (b) Nature and purpose of reserves

##### (i) Share premium account

Share premium represents premium arising from the issue of shares at a price in excess of their par value per share and is not distributable but may be applied in paying up unissued shares of the Company to be issued to the shareholders of the Company as fully paid bonus shares or in providing for the premiums payable on repurchase of shares.

##### (ii) Capital reserve

The capital reserve arose as a result of the followings:

A. As a result of group reorganisations implemented in 2013 and 2016, the capital reserve represented the difference between the nominal value of share capital of the Company and the paid-up capital of eBroker (BVI) pursuant to the group reorganisations.

B. As part of the group reorganisation in 2016, the Group transferred Easy System to the then ultimate holding company of the Group before completion of the group reorganisation and recorded a deemed distribution of approximately HK\$13,240,000 in the capital reserve.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2018

## 28. CONTINGENT LIABILITIES

During the year ended 31 December 2016, the Company has issued a letter of corporate guarantee in favor of a bank to the extent of HK\$74,500,000 for the banking facilities granted to Easy System. The directors of the Company considered that the fair value of the corporate guarantee provided by the Company is insignificant. At 31 December 2018 the maximum liability of the Group under the guarantee is the outstanding balance of the bank loan due by Easy System at that date of approximately HK\$13,878,000 (2017: HK\$16,620,000). The corporate guarantee was subsequently released on 11 February 2019.

## 29. LEASE COMMITMENTS

At 31 December 2018 the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	2018 HK\$'000	2017 HK\$'000
Within one year	300	329

Operating lease payments represent rentals payable by the Group for certain of its office, car parks and rack spaces at data centres. For the year, leases are negotiated for term ranged from 2 to 3 years and rentals are fixed over the lease terms and do not include contingent rentals.

## 30. RELATED PARTY TRANSACTIONS

(a) In addition to those related party transactions and balances disclosed elsewhere in the consolidated financial statements, the Group had the following transactions with its related parties during the year:

	2018 HK\$'000	2017 HK\$'000
Management fee received from a joint venture	85	94
Rental expenses paid to a related party	1,620	1,620

(b) The related party transactions were carried out at terms mutually negotiated between the Group and the respective related parties.

(c) eBroker Systems has provided corporate guarantee to a bank for banking facilities to the extent of HK\$74,500,000 granted to Easy System. Details of the guarantee are set out in note 28.

## 31. EVENTS AFTER THE REPORTING PERIOD

(a) Pursuant to the resolution passed by the shareholders of the Company at an extraordinary general meeting on 22 January 2019:

- (i) each of the issued and unissued shares of HK\$0.01 each in the share capital of the Company was subdivided into 10 shares such that the authorised share capital of the Company became HK\$5,000,000 divided into 5,000,000,000 shares of HK\$0.001 each, of which 1,000,000,000 shares were in issue, fully paid or credited as fully paid, and 4,000,000,000 shares remained unissued.
- (ii) a share option scheme was conditionally adopted. The principal terms of the share option scheme are summarised in the prospectus of the Company dated 30 January 2019.

(b) On 19 February 2019, the Company has successfully listed on the GEM of the Hong Kong Stock Exchange. In connection with the completion of the listing, the Company issued a total of 230,000,000 ordinary shares at a price of HK\$0.28 per share for a total proceeds (before related fees and expense) of HK\$64,400,000.

Save as disclosed above, no significant events took place subsequent to 31 December 2018 and up to the date of this report.

## FINANCIAL SUMMARY

The following is a summary of the published results and of the assets and liabilities of the Group prepared on the bases set out in the note below:

### RESULTS

	Year ended 31 December		
	2018 HK\$'000	2017 HK\$'000	2016 HK\$'000
<b>Continuing operations</b>			
Revenue	53,291	48,665	47,874
<b>Profit before tax</b>	<b>3,369</b>	12,104	9,604
Income tax expense	(2,487)	(2,227)	(2,961)
Profit for the year from continuing operations	882	9,877	6,643
<b>Discontinued operation</b>			
Profit for the year from discontinued operation	–	–	146
Profit and total comprehensive income for the year attributable to owners of the Company	882	9,877	6,789
<b>ASSETS AND LIABILITIES</b>			
Non-current assets	372	487	475
Current assets	36,016	32,204	22,385
Non-current liabilities	(83)	(83)	(83)
Current liabilities	(9,969)	(7,154)	(7,200)
Net assets	26,336	25,454	15,577
Equity attributable to owners of the Company:			
Paid-in capital	1,000	1,000	1,000
Reserves	25,336	24,454	14,577
Total equity	26,336	25,454	15,577

Note: The financial information for the years ended 31 December 2016 and 2017 were extracted from the Prospectus. Such financial information was prepared as if the current structure of the Group had been in existence throughout these financial years and is presented on the basis as set out in the Prospectus of the Company.

No consolidated financial statements of the Group for the years ended 31 December 2014 and 2015 have been published.

## DEFINITIONS

In this report, unless the context otherwise requires, the following expressions have the following meaning:

“Articles”	The articles of association of the Company, as amended, supplemented or otherwise modified from time to time
“Auditors”	RSM Hong Kong
“Board	The board of Directors
“Business Day”	Has the meaning ascribed to it under the GEM Listing Rules
“China” or PRC”	The People’s Republic of China and, except where the context requires otherwise and only for the purposes of this annual report, references to China or the PRC exclude Hong Kong, Macau Special Administrative Region of the PRC and Taiwan
“Company”	eBroker Group Limited (電子交易集團有限公司), a company incorporated as an exempted company with limited liability in the Cayman Islands on 23 May 2016
“Companies Law”	The Companies Law (As revised) of the Cayman Islands, as amended, supplemented or otherwise modified from time to time
“Companies Ordinance”	The Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Controlling Shareholder(s)”	Has the meaning ascribed to it under the GEM Listing Rules
“CG Code”	Corporate Governance Code and Corporate Governance Report set out in Appendix 15 of the GEM Listing Rules
“Director(s)”	The director(s) of the Company
“GEM Listing Rules”	The Rules Governing the Listing of Securities on GEM of the Stock Exchange, as amended, supplemented or otherwise modified from time to time as the context may require
“Global Backoffice”	One of the Group’s back office software solution
“Group”	The Company and its subsidiaries, or any of them or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, such subsidiaries as if they were subsidiaries of the Company at that time
“HK\$”	Hong Kong dollars, the lawful currency of Hong Kong
“Hong Kong” or “HK”	The Hong Kong Special Administrative Region of the PRC
“Listing”	The listing of the Shares on GEM on the Stock Exchange on 19 February 2019
“Listing Date”	19 February 2019, the date on which the Shares were listed on GEM of the Stock Exchange
“Model Code”	A code of conduct adopted by the Company regarding securities transactions by Directors on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules effective from the Listing Date
“Prospectus”	The prospectus of the Company published on 30 January 2019 in connection with the Listing
“Renminbi”	The lawful currency of the PRC
“SFC”	The Securities and Futures Commission of Hong Kong
“SFO”	Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time

## DEFINITIONS

“Share(s)”	Ordinary share(s) of HK\$0.01 each in the share capital of the Company
“Shareholder(s)”	Holder(s) of the Shares
“Share Option Scheme”	The share option scheme of the Company adopted by the Shareholders on 22 January 2019
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Two-factor Authentication”	a security mechanism which requires the adoption of any two of the following authentication factors for accessing a database, operating system, or platform: (1) “what a client knows”; (2) “what a client has”; and (3) “who a client is
“United States”	United States of America
“%”	Per cent